# SALARY SURVEY 

STARTING SALARY PROJECTIONS FOR CLASS OF 2018 NEW COLLEGE GRADUATES DATA REPORTED BY EMPLOYERS


## SALARIES BY MAJOR

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FEATURING
Starting Salary Projections for Degree Levels

BACHELOR'S
MASTER'S
DOCTORAL

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## ABOUT THIS SURVEY

The Winter 2018 Salary Survey contains annual salary projections for Class of 2018 college graduates. The figures reported are for base salaries only and do not include bonuses, commissions, fringe benefits, or overtime rates. The report provides the detailed salary projections by academic major and degree level, along with breakouts by both industry and geographic region.

Data contained in the report were obtained by surveying NACE employer members from August 9, 2017, through December 4, 2017. A total of 196 surveys were returned-a 23.9 percent response rate. Of those responding, 14.8 percent of respondents were from the West, 25.5 percent were from the Northeast, 25 percent were from the Southeast, and 34.7 percent were from the Midwest. A list of respondents by industry and size, and a partial list of organizations that supplied data for this report can be found in the Appendix.

Salary Survey (ISSN 1520-8648) is available to individuals holding membership in the National Association of Colleges and Employers; it is also available on a subscription basis. The Salary Survey report is published three times a year-January, April, and September-by the National Association of Colleges and Employers, 62 Highland Ave., Bethlehem, PA 18017-9085. For more information, see www.naceweb.org/store/ subscription/salary-survey/ or contact NACE at 610.868.1421.

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## SALARY SURVEY ISSUES FOR THE CLASS OF 2018

The Winter issue features starting salary projections by major from employer-provided data. The Winter 2018 report is the first report for the Class of 2018. Data are available by major, industry, and region. There are also data for advanced-degree candidates-the report includes data for 33 master's and 10 doctoral degree disciplines.

The Fall issue reports data from participating institutions; the data are provided to the schools by their graduates. In this sense, the data are "early" returns of the First-Destination Survey salary data. The report includes data by major and region. The Fall 2018 issue will provide actual starting salary data for the Class of 2018.

The Spring issue serves as the final report for the previous year's graduating class; its data are provided through the national First-Destination Survey initiative and represent actual, starting salaries (not projections) reported by graduates to their institutions. Data are by major and region. The Spring 2018 report will serve as the final report on starting salaries for the Class of 2017. The Spring 2019 Salary Survey will serve as the final report for the Class of 2018.

## SALARY DATA FOR THE CLASS OF 2018

| REPORT | WHAT | DATA SOURCE |
| :--- | :--- | :--- |
| First Report - Winter 2018 | Pre-graduation projected starting <br> salaries | Employers |
| Second Report - Fall 2018 | Early results, post-graduation actual <br> starting salaries | First-Destination Survey - Early Results <br> (Students/Schools) |
| Final Report - Spring 2019 | Final results, post-graduation actual <br> starting salaries | First-Destination Survey <br> (Students/Schools) |

## HOW TO READ SALARY SURVEY

## BACHELORS / MASTER'S / DOCTORAL

## PAGE 7

## STARTING SALARIES BY ACADEMIC MAJOR

In this section, you will find the average starting salary according to the major field of study, with no regard to the type of employer reporting the salary. Refer to this section when you want to know the starting salary for a graduate holding a degree in a specific discipline, such as accounting or computer science.

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## STARTING SALARIES BY MAJOR AND INDUSTRY

This section shows data first by the major field of study, then by the type of employer (industry) reporting the salaries. Employer types are listed in alphabetical order under each major. See this section when you want the average starting salary reported by a specific type of employer to a graduate earning a degree in a specific major. (Example: Average salary that chemical manufacturing firms are reporting for electrical engineering graduates.)

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## STARTING SALARIES BY INDUSTRY AND MAJOR

This section contains the same basic information as "Starting Salaries by Major and Industry," but in a different order. You will see data by a specific type of employer (industry), then according to the average salary by major field of study. Industries are arranged in alphabetical order. Majors are listed under each industry in the typical report order by broad category, then alphabetical within the category. Use this section to find the average starting salary reported by a specific type of employer to a graduate in a specific major. (Example: Majors hired by construction firms, and their corresponding average starting salaries.)

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## STARTING SALARIES BY REGION AND MAJOR

In this section, you will find the average starting salary according to the major field of study, within the four geographic regions (Northeast, Southeast, Midwest, and West.) The regional data are based upon the locations of the participating organizations that supplied information for the majors within each region. The majors are reported in typical report order by broad category, then alphabetical within the category. Averages are provided strictly by major field of study with no regard to the type of employer reporting the salary. Refer to this section when you want to know the starting salary for a graduate holding a degree in a specific discipline in a regional location, such as mechanical engineering majors hired by participants in the West.

## EXECUTIVE SUMMARY

## Starting Salary Projections for the Class of 2018

## BACHELOR'S DEGREE GRADUATES

In this first look at starting salary projections for the Class of 2018, employers responding for NACE's Winter 2018 Salary Survey report expect to make students earning engineering, computer science, and math and sciences degrees the top-paid graduates at the bachelor's-degree level. (See Figure 1.) These fields were also in high demand among employers responding to the association's Job Outlook 2018 survey.

The salary and increase projections for the two highestpaid majors-engineering and computer scienceare nearly identical. With an overall average salary projection of $\$ 66,521$, engineering graduates are once again expected to be the highest paid. However, with a gain of less than 1 percent over last year's average projection of $\$ 66,097$ for Class of 2017 graduates, their average remains essentially flat.

Similarly, the average salary for Class of 2018 computer science graduates is expected to be $\$ 66,005$, which also is an increase of less than 1 percent over last year's average salary projection of \$65,540.

Meanwhile, math and sciences graduates are expected to see a more significant increase. These graduates are projected to earn salaries that average $\$ 61,867$, which is up 4.2 percent over last year's average of $\$ 59,368$. Although data are extremely limited, the increase for math and sciences graduates overall is driven by the average salary projection of $\$ 69,900$ for students
specifically earning physics degrees. Last year, these particular graduates had an average salary projection of $\$ 64,438$.

Although business majors were tops in terms of demand in the Job Outlook 2018 survey, their overall average salary projection of $\$ 56,720$ falls fourth among the top-paid degrees in this report. The current average salary projection for business majors is 3.5 percent higher than last year's projection of $\$ 54,803$ for Class of 2017 business majors. Among the reported business disciplines, marketing is the highest paid this year, with an average salary projection of $\$ 62,634$-significantly higher than last year's projection of $\$ 52,988$.

The average offer for Class of 2018 social sciences graduates is expected to rise 6 percent to $\$ 56,689$, continuing the upward trend seen for these graduates. Last year, their average projected salary rose 15 percent. Although data for Class of 2018 social sciences graduates is limited, all five of the reported disciplines in the social sciences-economics, political science, psychology, sociology, and social work-are expected to receive higher average starting salaries, with increases ranging from almost 2 percent for economics majors to nearly 14 percent for social work majors.

The graduates who are expected to see the largest gain in starting salary are those earning degrees in the humanities. The average salary projection for graduates in the humanities this year $(\$ 56,688)$ is up 16.3 percent from last year's average $(\$ 48,733)$. The catalyst for this

FIGURE 1 AVERAGE SALARIES BY DISCIPLINE / BACHELOR'S DEGREES

| BROAD CATEGORY | 2018 <br> AVERAGE SALARY | RESPONSES |
| :---: | :---: | :---: |
| Engineering | \$66,521 | 418 |
| Computer Science | \$66,005 | 173 |
| Math \& Sciences | \$61,867 | 62 |
| Business | \$56,720 | 595 |
| Social Sciences | \$56,689 | 63 |
| Humanities | \$56,688 | 34 |
| Agriculture \& Natural Resources | \$53,565 | 31 |
| Communications | \$51,448 | 62 |


large increase is the fact that all reported disciplines show average salary projections that exceed $\$ 55,000$. By comparison, the projected average salaries for humanities degrees in last year's Winter 2017 Salary Survey report ranged between $\$ 46,000$ and $\$ 51,000$.

On the other side, Class of 2018 communications graduates are the only group at the bachelor'sdegree level who are projected to earn a lower average starting salary than did their Class of 2017 counterparts. However, the decrease is minimal. Their overall average starting salary projection of $\$ 51,448$ is down less than 1 percent over last year's projection of $\$ 51,925$. In examining the individual majors in this group, the average salary projection for advertising majors is 1.6 percent lower than last year, causing the slight drop for the group.

## MASTER'S DEGREE GRADUATES

At the master's-degree level, math and sciences graduates top the list of highest-paid majors for the Class of 2018. (See Figure 2.) Their overall average salary projection stands at $\$ 76,745$, which is 9.5 percent higher than last year's salary projection for this group.

Engineering graduates earning master's degrees are projected to earn an average salary of $\$ 75,481$; that represents a less than 1 percent increase over last year's average of $\$ 75,053$. However, eight of the 11 individual reported majors have average salary projections that exceed the overall projection for the group and range from $\$ 75,543$ for mechanical engineering majors to $\$ 81,156$ for industrial/ manufacturing engineering majors.

FIGURE 2 AVERAGE SALARIES BY DISCIPLINE / MASTER'S DEGREES

|  | 2018 <br> AVERAGE <br> SALARY | RESPONSES |
| :--- | ---: | ---: |
| BROAD CATEGORY | $\$ 76,745$ | 21 |
| Math \& Sciences | $\$ 75,481$ | 128 |
| Engineering | $\$ 75,103$ | 71 |
| Computer Science | $\$ 73,709$ | 11 |
| Social Sciences | $\$ 69,756$ | 183 |
| Business |  |  |

FIGURE 3 AVERAGE SALARIES BY DISCIPLINE / DOCTORAL DEGREES

|  | 2018 <br> BROAD CATEGORY | AVERAGE <br> SALARY |
| :--- | :---: | :---: |
| RESPONSES |  |  |
| Math \& Sciences | $\$ 99,214$ | 7 |
| Engineering | $\$ 90,929$ | 19 |
| Computer Science | $\$ 86,570$ | 13 |

Last year, Class of 2017 computer science graduates topped the list of highest-paid majors at the master's degree level with an average projected salary of $\$ 81,039$. This year, their projected average salary is down 7.3 percent to $\$ 75,103$; the current projection is more in line with where average salaries for this group have been in the past. (Last year's average projection was more than 12 percent higher than the prior year's projection.) In addition, this year's three individual computer science disciplines show more moderate salary projections, falling in the $\$ 72,000$ to $\$ 77,000$ range, while last year's were in a significantly higher range of $\$ 79,000$ and $\$ 82,000$.

With their overall average salary projection rising 20 percent, master's graduates earning social science degrees are among the highest paid from the Class of 2018. Their average projected salary has jumped to $\$ 73,709$ from last year's average of $\$ 61,333$. While data here are extremely limited and should be used with caution, large increases to the average projected salary for economics majors (from \$63,778 last year to $\$ 76,175$ this year) and political science majors (from $\$ 54,000$ to $\$ 67,133$ ) are clearly driving the overall increase.

The average salary projection for Class of 2018 master's degree business graduates is down 5.8 percent to $\$ 69,756$. Driving that reduction is the fact that 10 of the 11 reported business disciplines are experiencing decreases; these range from a 1.5 percent decrease for actuarial science majors to a drop of 16.2 percent for international business majors. Sales majors are the only master's degree business major showing an increase; their projected average salary is up 13.3 percent from $\$ 66,000$ last year to $\$ 74,750$ this year.

The average starting salary projection for an M.B.A. graduate is $\$ 78,332$. That represents a 4.1 percent drop in the average offer for M.B.A.s and means they are ceding ground gained last year when their average projected offer rose 5.2 percent.

## DOCTORAL DEGREE GRADUATES

Respondents to the Job Outlook 2018 survey reported that just 1.7 percent of their new hires will hold doctoral degrees. With such limited data to report, average salary projections for the Class of 2018 are shown in just three categories of majors. (See Figure 3.)

As was the case at the master's-degree level, math and sciences top the list in terms of highest-paid majors at the doctoral degree level. At $\$ 99,214$, the overall average salary projection for these graduates is quite a bit higher this year-up 14.4 percent over last year's average of $\$ 86,713$. The individual salary projection for physics majors ( $\$ 114,667$ ) is driving this increase; an average projection for physics majors was not provided last year.

The average salary projection for engineering graduates earning doctoral degrees currently stands at $\$ 90,929$, which is down 5.2 percent over last year's average of $\$ 95,973$. Four of the five reported engineering disciplines top $\$ 90,000$ in terms of their average salary projections, with just materials engineering/science having a slightly lower salary projection of $\$ 85,165$. Last year, all reported engineering disciplines for the Class of 2017 topped the \$90,000 mark.

Computer science graduates at this degree level are showing greatly reduced average salary projections; their overall average projection has dropped more than 21 percent, from $\$ 110,841$ last year to just $\$ 86,570$ this year. The average salary projections by individual major tell the story, with drops for computer science (from \$110,850 to \$94,877), information sciences (from \$110,000 to \$76,046), and software applications ( $\$ 110,000$ to $\$ 77,713$ ) majors. Again, however, the data are extremely limited and highly dependent upon the respondents to the survey, so any trend analysis among this group is not possible.

# STARTING SALARY BY ACADEMIC MAJOR 



## BACHELOR'S DEGREES



## BACHELOR'S DEGREE SALARIES BY MAJOR

| ACADEMIC MAJOR | MEAN | 25TH <br> PERCENTILE | MEDIAN | 75TH <br> PERCENTILE | RESPONSES |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| AGRICULTURE AND NATURAL RESOURCES MAJORS |  |  |  |  |  |
| Agricultural Business/Management | $\$ 56,175$ | $\$ 52,800$ | $\$ 56,000$ | $\$ 62,000$ | 12 |
| Conservation/Natural Resources Management | $\$ 49,867$ | $\$ 40,000$ | $\$ 54,600$ | $\$ 55,000$ | 3 |
| Animal Science | $\$ 51,150$ | $\$ 47,300$ | $\$ 54,800$ | $\$ 55,000$ | 4 |
| Food Science | $\$ 53,075$ | $\$ 51,000$ | $\$ 54,800$ | $\$ 56,500$ | 8 |



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## BACHELOR'S DEGREE SALARIES BY MAJOR

| ACADEMIC MAJOR | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Plant Science | \$51,900 | \$47,300 | \$54,800 | \$56,500 | 4 |
| BUSINESS MAJORS |  |  |  |  |  |
| Accounting | \$55,264 | \$50,000 | \$55,000 | \$59,000 | 82 |
| Actuarial Science | \$59,400 | \$52,000 | \$60,000 | \$65,000 | 19 |
| Business Administration/Management | \$54,660 | \$50,000 | \$54,080 | \$60,000 | 72 |
| Economics | \$58,103 | \$53,000 | \$56,000 | \$62,000 | 47 |
| Finance | \$56,809 | \$52,250 | \$55,620 | \$60,500 | 80 |
| Hospitality Management | \$53,880 | \$50,000 | \$53,560 | \$60,000 | 7 |
| Human Resources | \$52,322 | \$47,500 | \$51,338 | \$57,500 | 48 |
| International Business | \$56,073 | \$50,000 | \$56,500 | \$60,000 | 22 |
| Logistics/Supply Chain | \$56,823 | \$52,500 | \$55,000 | \$61,000 | 55 |
| Management Information Systems | \$60,583 | \$55,000 | \$60,000 | \$67,500 | 58 |
| Marketing | \$62,634 | \$48,000 | \$53,000 | \$57,000 | 59 |
| Sales | \$52,612 | \$48,500 | \$53,000 | \$57,000 | 46 |
| COMMUNICATIONS MAJORS |  |  |  |  |  |
| Advertising | \$51,150 | \$47,000 | \$51,500 | \$57,000 | 10 |
| Communications | \$51,340 | \$48,000 | \$51,000 | \$55,000 | 29 |
| Journalism | \$53,722 | \$50,000 | \$55,000 | \$57,000 | 9 |
| Public Relations | \$50,421 | \$47,000 | \$49,450 | \$57,000 | 14 |
| COMPUTER SCIENCES MAJORS |  |  |  |  |  |
| Computer Science | \$67,605 | \$60,840 | \$67,500 | \$73,000 | 75 |
| Information Sciences \& Systems | \$64,638 | \$59,500 | \$64,750 | \$70,000 | 56 |
| Software Applications | \$64,971 | \$60,000 | \$65,500 | \$72,000 | 42 |

## ENGINEERING MAJORS / SALARY RANGES



## BACHELOR'S DEGREE SALARIES BY MAJOR

| ACADEMIC MAJOR | MEAN | 25TH <br> PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ENGINEERING MAJORS |  |  |  |  |  |
| Aerospace/Aeronautical Engineering | \$63,237 | \$59,549 | \$65,000 | \$67,500 | 12 |
| Biomedical Engineering | \$65,550 | \$63,000 | \$67,250 | \$70,000 | 10 |
| Chemical Engineering | \$68,764 | \$65,000 | \$68,250 | \$71,500 | 38 |
| Civil Engineering | \$63,071 | \$59,000 | \$62,000 | \$66,560 | 27 |
| Computer Engineering | \$69,510 | \$65,000 | \$69,100 | \$70,000 | 43 |
| Electrical Engineering | \$67,358 | \$64,000 | \$67,500 | \$70,000 | 62 |
| Engineering Technology | \$61,617 | \$59,000 | \$61,250 | \$67,500 | 18 |
| Environmental Engineering | \$64,548 | \$59,500 | \$65,000 | \$70,500 | 20 |
| Industrial/Manufacturing Engineering | \$65,104 | \$62,000 | \$65,000 | \$68,000 | 42 |
| Materials Engineering/Science | \$64,945 | \$61,000 | \$66,000 | \$71,000 | 23 |
| Mechanical Engineering | \$66,659 | \$63,000 | \$66,000 | \$70,000 | 65 |
| Nuclear Engineering | \$63,550 | \$65,000 | \$65,500 | \$68,300 | 6 |
| Software Engineering | \$70,073 | \$65,000 | \$70,000 | \$70,000 | 30 |
| Systems Engineering | \$66,623 | \$61,000 | \$67,500 | \$70,000 | 22 |
| HEALTHCARE MAJORS |  |  |  |  |  |
| Healthcare Administration | \$55,200 | \$46,000 | \$55,000 | \$64,500 | 5 |
| HUMANITIES MAJORS |  |  |  |  |  |
| Area \& Gender Studies | \$59,000 | \$55,000 | \$57,000 | \$65,000 | 3 |
| English Language \& Literature | \$55,075 | \$49,300 | \$54,000 | \$61,000 | 8 |
| Foreign Language \& Literature | \$59,000 | \$55,000 | \$57,000 | \$65,000 | 3 |
| History | \$55,371 | \$47,000 | \$55,000 | \$65,000 | 7 |
| Liberal Arts/General Studies | \$57,160 | \$50,000 | \$56,000 | \$65,000 | 10 |
| Philosophy | \$57,867 | \$51,600 | \$57,000 | \$65,000 | 3 |
| SOCIAL SCIENCES MAJORS |  |  |  |  |  |
| Economics | \$57,794 | \$51,600 | \$58,000 | \$65,000 | 31 |



## BACHELOR'S DEGREE SALARIES BY MAJOR

| ACADEMIC MAJOR | MEAN | 25TH <br> PERCENTILE | MEDIAN | 75 TH <br> PERCENTILE | RESPONSES |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Political Science/International Relations | $\$ 57,055$ | $\$ 47,000$ | $\$ 57,000$ | $\$ 65,000$ | 11 |
| Psychology | $\$ 54,733$ | $\$ 51,600$ | $\$ 55,000$ | $\$ 61,000$ | 9 |
| Sociology | $\$ 55,075$ | $\$ 50,000$ | $\$ 53,300$ | $\$ 61,000$ | 8 |
| Social Work | $\$ 54,750$ | $\$ 48,500$ | $\$ 53,500$ | $\$ 61,000$ | 4 |
| MATHEMATICS AND SCIENCES MAJORS | $\$ 61,016$ | $\$ 53,000$ | $\$ 61,000$ | $\$ 70,000$ | 30 |
| Mathematics/Statistics | $\$ 64,250$ | $\$ 61,000$ | $\$ 63,500$ | $\$ 67,500$ | 4 |
| Biology/Biological Sciences | $\$ 63,818$ | $\$ 59,000$ | $\$ 62,000$ | $\$ 70,000$ | 11 |
| Chemistry | $\$ 57,500$ | $\$ 48,000$ | $\$ 57,500$ | $\$ 65,000$ | 6 |
| Environmental Science | $\$ 53,000$ | $\$ 46,500$ | $\$ 51,000$ | $\$ 59,500$ | 4 |
| Geology/Geological Sciences | $\$ 69,900$ | $\$ 55,000$ | $\$ 66,000$ | $\$ 78,300$ | 7 |
| Physics |  |  |  |  |  |

SOCIAL SCIENCES MAJORS / SALARY RANGES



## MASTER'S DEGREES

## MASTER'S DEGREES / SALARY RANGES BY BROAD CATEGORY



## MASTER'S DEGREE SALARIES BY MAJOR

| academic major | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AGRICULTURE AND NATURAL RESOURCES MAJORS |  |  |  |  |  |
| Agricultural Business/Management | \$68,500 | \$59,000 | \$68,500 | \$78,000 | 4 |
| Food Science | \$63,600 | \$60,000 | \$63,000 | \$65,000 | 5 |
| BUSINESS MAJORS |  |  |  |  |  |
| Accounting | \$62,025 | \$55,000 | \$58,355 | \$66,350 | 26 |

BUSINESS MAJORS / SALARY RANGES


| MASTER'S DEGREE SALARIES BY MAJOR |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ACADEMIC MAJOR | MEAN | $\xrightarrow{\text { 25TH }}$ | MEDIAN | 75TH PERCENTILE | RESPONSES |
| Actuarial Science | \$69,250 | \$62,000 | \$68,000 | \$74,000 | 8 |
| Business Administration/Management | \$78,332 | \$55,000 | \$68,000 | \$100,000 | 31 |
| Economics | \$66,986 | \$56,000 | \$64,500 | \$71,000 | 11 |
| Finance | \$68,389 | \$56,000 | \$64,500 | \$72,000 | 23 |
| Human Resources | \$69,939 | \$56,000 | \$72,500 | \$80,000 | 18 |
| International Business | \$58,600 | \$55,000 | \$56,000 | \$56,000 | 5 |
| Logistics/Supply Chain | \$66,080 | \$56,000 | \$68,000 | \$75,000 | 15 |
| Management Information Systems | \$69,996 | \$60,000 | \$70,000 | \$75,000 | 21 |
| Marketing | \$73,505 | \$55,000 | \$65,000 | \$98,000 | 17 |
| Sales | \$74,750 | \$55,000 | \$63,500 | \$98,000 | 8 |
| COMMUNICATIONS MAJORS |  |  |  |  |  |
| Communications | \$63,000 | \$55,000 | \$61,000 | \$71,000 | 4 |
| COMPUTER SCIENCES MAJORS |  |  |  |  |  |
| Computer Science | \$77,394 | \$69,000 | \$75,000 | \$84,225 | 32 |
| Information Sciences \& Systems | \$72,834 | \$65,000 | \$70,000 | \$75,000 | 22 |
| Software Applications | \$73,726 | \$65,000 | \$75,000 | \$83,450 | 17 |
| ENGINEERING MAJORS |  |  |  |  |  |
| Aerospace/Aeronautical Engineering | \$71,679 | \$65,000 | \$75,000 | \$77,000 | 7 |
| Chemical Engineering | \$76,282 | \$71,500 | \$78,000 | \$82,000 | 11 |
| Civil Engineering | \$68,892 | \$61,000 | \$66,500 | \$71,500 | 10 |
| Computer Engineering | \$77,115 | \$71,500 | \$75,000 | \$83,450 | 17 |

## ENGINEERING MAJORS I SALARY RANGES



## MASTER'S DEGREE SALARIES BY MAJOR

| ACADEMIC MAJOR | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Electrical Engineering | \$76,139 | \$70,000 | \$75,625 | \$82,000 | 22 |
| Environmental Engineering | \$68,471 | \$61,000 | \$68,300 | \$71,500 | 7 |
| Industrial/Manufacturing Engineering | \$81,156 | \$72,000 | \$78,400 | \$85,000 | 9 |
| Materials Engineering/Science | \$76,437 | \$71,500 | \$76,600 | \$81,000 | 6 |
| Mechanical Engineering | \$75,543 | \$70,000 | \$76,000 | \$80,000 | 21 |
| Software Engineering | \$77,959 | \$71,500 | \$75,000 | \$81,000 | 11 |
| Systems Engineering | \$76,214 | \$65,000 | \$77,000 | \$85,000 | 7 |
| SOCIAL SCIENCES MAJORS |  |  |  |  |  |
| Economics | \$76,175 | \$57,200 | \$67,500 | \$95,000 | 8 |
| Political Science/International Relations | \$67,133 | \$55,000 | \$56,400 | \$90,000 | 3 |
| MATHEMATICS AND SCIENCES MAJORS |  |  |  |  |  |
| Mathematics/Statistics | \$75,742 | \$65,000 | \$74,000 | \$80,000 | 13 |
| Chemistry | \$72,625 | \$68,500 | \$70,750 | \$76,750 | 4 |
| Physics | \$84,125 | \$67,250 | \$74,250 | \$101,000 | 4 |

## MATH \& SCEENCES MAJORS / SALARY RANGES



## DOCTORAL DEGREES



## DOCTORAL DEGREE SALARIES BY MAJOR

| ACADEMIC MAJOR | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| COMPUTER SCIENCES MAJORS |  |  |  |  |  |
| Computer Science | \$94,877 | \$80,000 | \$96,000 | \$105,000 | 7 |
| Information Sciences \& Systems | \$76,046 | \$69,638 | \$78,500 | \$80,000 | 3 |
| Software Applications | \$77,713 | \$69,638 | \$80,000 | \$83,500 | 3 |
| ENGINEERING MAJORS |  |  |  |  |  |
| Chemical Engineering | \$90,875 | \$87,750 | \$91,000 | \$94,000 | 4 |
| Computer Engineering | \$95,500 | \$85,500 | \$100,000 | \$101,000 | 3 |
| Electrical Engineering | \$94,500 | \$88,500 | \$96,000 | \$100,500 | 4 |
| Materials Engineering/Science | \$85,165 | \$77,330 | \$87,750 | \$93,000 | 4 |
| Mechanical Engineering | \$89,750 | \$87,500 | \$91,000 | \$92,000 | 4 |
| MATHEMATICS AND SCIENCES MAJORS |  |  |  |  |  |
| Mathematics/Statistics | \$87,625 | \$78,250 | \$87,250 | \$97,000 | 4 |
| Physics | \$114,667 | \$96,000 | \$98,000 | \$150,000 | 3 |

# STARTING SALARIES BY MAJOR AND INDUSTRY 



## BACHELOR'S DEGREES

## BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

| ACADEMIC MAJOR/INDUSTRY | MEAN | $\xrightarrow[\text { 25TH }]{\text { PERCENTILE }}$ | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AGRICULTURE AND NATURAL RESOURCES MAJORS |  |  |  |  |  |
| Agricultural Business/Management |  |  |  |  |  |
| Food \& Beverage Manufacturing | \$56,267 | \$51,000 | \$56,300 | \$60,000 | 6 |
| Food Science |  |  |  |  |  |
| Food \& Beverage Manufacturing | \$54,920 | \$52,000 | \$54,600 | \$58,000 | 5 |

## BUSINESS MAJORS

| Accounting |  |  |  |  | $\$ 50,833$ |
| :--- | :--- | :--- | :--- | :--- | ---: |
| Chemical (Pharmaceutical) Manufacturing | $\$ 47,500$ | $\$ 50,000$ | $\$ 55,000$ | 3 |  |
| Computer \& Electronics Manufacturing | $\$ 55,534$ | $\$ 50,000$ | $\$ 56,000$ | $\$ 62,000$ | 10 |
| Finance, Insurance, \& Real Estate | $\$ 58,083$ | $\$ 51,500$ | $\$ 56,000$ | $\$ 63,000$ | 18 |
| Food \& Beverage Manufacturing | $\$ 59,287$ | $\$ 57,720$ | $\$ 59,000$ | $\$ 61,000$ | 6 |
| Government | $\$ 52,533$ | $\$ 51,600$ | $\$ 52,000$ | $\$ 54,000$ | 3 |
| Information | $\$ 58,167$ | $\$ 45,000$ | $\$ 64,500$ | $\$ 65,000$ | 3 |
| Miscellaneous Manufacturing | $\$ 54,636$ | $\$ 50,000$ | $\$ 55,500$ | $\$ 61,000$ | 11 |
| Miscellaneous Professional Services | $\$ 52,500$ | $\$ 47,500$ | $\$ 55,000$ | $\$ 55,000$ | 3 |
| Motor Vehicle Manufacturing | $\$ 53,293$ | $\$ 50,000$ | $\$ 55,000$ | $\$ 55,466$ | 5 |
| Retail Trade | $\$ 54,000$ | $\$ 50,000$ | $\$ 55,000$ | $\$ 57,000$ | 3 |
| Transportation | $\$ 52,167$ | $\$ 47,000$ | $\$ 52,500$ | $\$ 57,000$ | 3 |
| Utilities | $\$ 49,133$ | $\$ 41,000$ | $\$ 50,500$ | $\$ 55,000$ | 6 |
| Actuarial Science |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | $\$ 61,917$ | $\$ 56,000$ | $\$ 60,000$ | $\$ 67,000$ | 12 |
| Business Administration/Management |  |  |  |  |  |
| Computer \& Electronics Manufacturing | $\$ 54,542$ | $\$ 49,450$ | $\$ 53,000$ | $\$ 63,500$ | 8 |
| Finance, Insurance, \& Real Estate | $\$ 58,600$ | $\$ 50,000$ | $\$ 55,000$ | $\$ 68,000$ | 15 |
| Food \& Beverage Manufacturing | $\$ 56,020$ | $\$ 53,500$ | $\$ 53,560$ | $\$ 61,000$ | 3 |
| Information | $\$ 53,875$ | $\$ 43,000$ | $\$ 55,250$ | $\$ 64,750$ | 4 |
| Miscellaneous Manufacturing | $\$ 52,786$ | $\$ 50,000$ | $\$ 55,000$ | $\$ 58,000$ | 7 |
| Miscellaneous Professional Services | $\$ 54,375$ | $\$ 51,250$ | $\$ 55,000$ | $\$ 57,500$ | 4 |
| Motor Vehicle Manufacturing | $\$ 53,438$ | $\$ 52,000$ | $\$ 53,315$ | $\$ 55,000$ | 3 |
| Retail Trade | $\$ 54,657$ | $\$ 49,600$ | $\$ 55,000$ | $\$ 57,000$ | 7 |
| Transportation | $\$ 53,767$ | $\$ 47,000$ | $\$ 52,500$ | $\$ 61,800$ | 3 |
| Utilities | $\$ 51,120$ | $\$ 50,000$ | $\$ 51,000$ | $\$ 54,600$ | 5 |
| Economics | $\$ 62,688$ | $\$ 54,000$ | $\$ 61,500$ | $\$ 70,000$ | 16 |
| Finance, Insurance, \& Real Estate | $\$ 57,853$ | $\$ 53,560$ | $\$ 59,000$ | $\$ 61,000$ | 3 |
| Food \& Beverage Manufacturing |  |  |  | 3 |  |

BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

| ACADEMIC MAJOR/INDUSTRY | MEAN | $25 \mathrm{TH}$ <br> PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous Manufacturing | \$57,667 | \$50,000 | \$61,000 | \$62,000 | 3 |
| Miscellaneous Professional Services | \$56,667 | \$55,000 | \$55,000 | \$60,000 | 3 |
| Retail Trade | \$53,333 | \$48,000 | \$55,000 | \$57,000 | 3 |
| Utilities | \$54,450 | \$52,500 | \$55,000 | \$56,400 | 4 |
| Finance |  |  |  |  |  |
| Chemical (Pharmaceutical) Manufacturing | \$56,667 | \$55,000 | \$55,000 | \$60,000 | 3 |
| Computer \& Electronics Manufacturing | \$56,584 | \$53,000 | \$56,500 | \$65,000 | 10 |
| Finance, Insurance, \& Real Estate | \$60,132 | \$51,500 | \$57,000 | \$70,000 | 19 |
| Food \& Beverage Manufacturing | \$59,593 | \$53,560 | \$60,000 | \$65,000 | 6 |
| Information | \$57,375 | \$50,000 | \$59,750 | \$64,750 | 4 |
| Miscellaneous Manufacturing | \$56,682 | \$51,000 | \$57,000 | \$61,000 | 11 |
| Motor Vehicle Manufacturing | \$54,948 | \$53,000 | \$55,739 | \$56,000 | 5 |
| Retail Trade | \$54,250 | \$52,500 | \$55,000 | \$56,000 | 4 |
| Transportation | \$52,167 | \$47,000 | \$52,500 | \$57,000 | 3 |
| Utilities | \$53,660 | \$55,000 | \$55,000 | \$57,800 | 5 |
| Hospitality Management |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$58,333 | \$50,000 | \$60,000 | \$65,000 | 3 |
| Human Resources |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$55,467 | \$53,400 | \$54,000 | \$59,000 | 3 |
| Finance, Insurance, \& Real Estate | \$55,818 | \$50,000 | \$53,000 | \$60,000 | 11 |
| Food \& Beverage Manufacturing | \$58,833 | \$50,000 | \$61,000 | \$65,500 | 3 |
| Information | \$48,250 | \$44,000 | \$48,000 | \$52,500 | 4 |
| Miscellaneous Manufacturing | \$51,722 | \$50,000 | \$51,000 | \$57,000 | 9 |
| Motor Vehicle Manufacturing | \$48,692 | \$40,000 | \$51,076 | \$55,000 | 3 |
| Utilities | \$53,000 | \$45,000 | \$55,000 | \$59,000 | 3 |
| International Business |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$63,167 | \$59,000 | \$62,500 | \$70,000 | 6 |
| Miscellaneous Manufacturing | \$58,667 | \$57,000 | \$58,000 | \$61,000 | 3 |
| Logistics/Supply Chain |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$55,982 | \$53,000 | \$55,000 | \$62,000 | 9 |
| Finance, Insurance, \& Real Estate | \$61,250 | \$52,500 | \$56,500 | \$70,000 | 4 |
| Food \& Beverage Manufacturing | \$58,512 | \$55,000 | \$59,000 | \$61,000 | 5 |
| Management Consulting | \$59,500 | \$52,500 | \$58,000 | \$68,000 | 3 |
| Miscellaneous Manufacturing | \$57,625 | \$54,000 | \$60,000 | \$60,500 | 8 |
| Motor Vehicle Manufacturing | \$57,110 | \$53,720 | \$55,470 | \$60,500 | 4 |
| Retail Trade | \$58,714 | \$52,000 | \$57,000 | \$64,000 | 7 |
| Transportation | \$53,767 | \$47,000 | \$52,500 | \$61,800 | 3 |
| Utilities | \$53,017 | \$50,000 | \$54,050 | \$55,000 | 3 |

## BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

| ACADEMIC MAJOR/INDUSTRY | MEAN | $\begin{gathered} \text { 25TH } \\ \text { PERCENTILE } \end{gathered}$ | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Management Information Systems |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$66,417 | \$60,000 | \$70,000 | \$71,000 | 12 |
| Food \& Beverage Manufacturing | \$65,585 | \$63,420 | \$66,750 | \$67,750 | 4 |
| Information | \$59,625 | \$49,250 | \$54,250 | \$70,000 | 4 |
| Management Consulting | \$67,000 | \$60,000 | \$68,000 | \$73,000 | 3 |
| Miscellaneous Manufacturing | \$59,333 | \$55,000 | \$62,000 | \$64,000 | 9 |
| Miscellaneous Professional Services | \$56,667 | \$55,000 | \$55,000 | \$60,000 | 3 |
| Motor Vehicle Manufacturing | \$57,544 | \$54,500 | \$57,087 | \$60,587 | 4 |
| Retail Trade | \$59,250 | \$52,500 | \$59,500 | \$66,000 | 4 |
| Transportation | \$54,750 | \$51,000 | \$56,000 | \$58,500 | 4 |
| Utilities | \$57,500 | \$52,500 | \$57,500 | \$62,500 | 4 |
| Marketing |  |  |  |  |  |
| Chemical (Pharmaceutical) Manufacturing | \$55,000 | \$50,000 | \$55,000 | \$60,000 | 3 |
| Computer \& Electronics Manufacturing | \$53,542 | \$46,950 | \$53,500 | \$60,000 | 8 |
| Finance, Insurance, \& Real Estate | \$93,600 | \$50,000 | \$53,000 | \$60,000 | 15 |
| Information | \$49,000 | \$43,000 | \$50,500 | \$55,000 | 4 |
| Miscellaneous Manufacturing | \$52,250 | \$50,000 | \$54,000 | \$57,000 | 6 |
| Motor Vehicle Manufacturing | \$53,014 | \$51,500 | \$53,528 | \$54,528 | 4 |
| Retail Trade | \$52,500 | \$48,000 | \$52,500 | \$57,000 | 4 |
| Transportation | \$52,167 | \$47,000 | \$52,500 | \$57,000 | 3 |
| Sales |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$50,750 | \$45,000 | \$50,000 | \$55,000 | 6 |
| Finance, Insurance, \& Real Estate | \$53,000 | \$50,000 | \$50,000 | \$55,000 | 12 |
| Food \& Beverage Manufacturing | \$58,187 | \$53,560 | \$60,000 | \$61,000 | 3 |
| Miscellaneous Manufacturing | \$54,063 | \$50,500 | \$56,500 | \$60,000 | 8 |
| Motor Vehicle Manufacturing | \$52,000 | \$48,000 | \$53,000 | \$55,000 | 3 |
| Retail Trade | \$52,625 | \$48,250 | \$52,750 | \$57,000 | 4 |
| COMMUNICATIONS MAJORS |  |  |  |  |  |
| Advertising |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$50,667 | \$42,000 | \$50,000 | \$60,000 | 3 |
| Communications |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$50,967 | \$45,000 | \$48,900 | \$59,000 | 3 |
| Finance, Insurance, \& Real Estate | \$50,375 | \$49,000 | \$50,000 | \$51,500 | 8 |
| Miscellaneous Manufacturing | \$49,700 | \$50,000 | \$51,000 | \$53,000 | 5 |
| Retail Trade | \$54,000 | \$48,000 | \$57,000 | \$57,000 | 3 |
| Journalism |  |  |  |  |  |
| Miscellaneous Manufacturing | \$53,333 | \$50,000 | \$53,000 | \$57,000 | 3 |

## BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

| ACADEMIC MAJOR/INDUSTRY | MEAN | $25 \mathrm{TH}$ <br> PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Public Relations |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$50,667 | \$42,000 | \$50,000 | \$60,000 | 3 |
| COMPUTER SCIENCES MAJORS |  |  |  |  |  |
| Computer Science |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$68,611 | \$66,000 | \$72,000 | \$73,500 | 9 |
| Finance, Insurance, \& Real Estate | \$69,861 | \$60,000 | \$70,000 | \$80,000 | 18 |
| Food \& Beverage Manufacturing | \$65,585 | \$63,420 | \$66,750 | \$67,750 | 4 |
| Information | \$76,889 | \$64,500 | \$70,000 | \$85,000 | 9 |
| Management Consulting | \$69,400 | \$70,000 | \$70,000 | \$72,000 | 5 |
| Miscellaneous Manufacturing | \$61,214 | \$51,000 | \$65,000 | \$69,500 | 7 |
| Miscellaneous Professional Services | \$68,375 | \$64,250 | \$68,500 | \$72,500 | 4 |
| Motor Vehicle Manufacturing | \$59,344 | \$52,500 | \$58,688 | \$66,188 | 4 |
| Retail Trade | \$66,250 | \$59,500 | \$66,500 | \$73,000 | 4 |
| Transportation | \$60,667 | \$47,000 | \$65,000 | \$70,000 | 3 |
| Utilities | \$62,317 | \$55,000 | \$65,000 | \$66,950 | 3 |
| Information Sciences \& Systems |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$64,333 | \$50,000 | \$71,000 | \$72,000 | 3 |
| Finance, Insurance, \& Real Estate | \$66,071 | \$60,000 | \$66,500 | \$72,000 | 14 |
| Food \& Beverage Manufacturing | \$64,947 | \$60,840 | \$66,000 | \$68,000 | 3 |
| Information | \$72,833 | \$60,000 | \$66,000 | \$85,000 | 6 |
| Management Consulting | \$67,500 | \$63,500 | \$67,500 | \$71,500 | 4 |
| Miscellaneous Manufacturing | \$59,750 | \$51,000 | \$63,250 | \$66,000 | 6 |
| Miscellaneous Professional Services | \$67,875 | \$63,250 | \$67,500 | \$72,500 | 4 |
| Motor Vehicle Manufacturing | \$55,647 | \$50,000 | \$55,000 | \$61,941 | 3 |
| Retail Trade | \$66,250 | \$59,500 | \$66,500 | \$73,000 | 4 |
| Transportation | \$60,667 | \$47,000 | \$65,000 | \$70,000 | 3 |
| Utilities | \$60,650 | \$55,000 | \$60,000 | \$66,950 | 3 |
| Software Applications |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$68,000 | \$61,000 | \$73,500 | \$75,000 | 4 |
| Finance, Insurance, \& Real Estate | \$67,346 | \$62,500 | \$70,000 | \$75,000 | 13 |
| Information | \$66,125 | \$57,500 | \$62,250 | \$74,750 | 4 |
| Miscellaneous Professional Services | \$68,833 | \$61,500 | \$70,000 | \$75,000 | 3 |
| Motor Vehicle Manufacturing | \$58,333 | \$50,000 | \$55,000 | \$70,000 | 3 |
| Retail Trade | \$69,333 | \$62,000 | \$71,000 | \$75,000 | 3 |
| Transportation | \$60,667 | \$47,000 | \$65,000 | \$70,000 | 3 |
| ENGINEERING MAJORS |  |  |  |  |  |
| Aerospace/Aeronautical Engineering |  |  |  |  |  |
| Motor Vehicle Manufacturing | \$61,366 | \$59,098 | \$60,000 | \$65,000 | 3 |

## BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

| ACADEMIC MAJOR/INDUSTRY | MEAN | $25 \mathrm{TH}$ <br> PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Biomedical Engineering |  |  |  |  |  |
| Management Consulting | \$72,667 | \$70,000 | \$73,000 | \$75,000 | 3 |
| Chemical Engineering |  |  |  |  |  |
| Chemical (Pharmaceutical) Manufacturing | \$76,930 | \$65,000 | \$78,000 | \$87,000 | 5 |
| Computer \& Electronics Manufacturing | \$69,733 | \$66,000 | \$69,000 | \$74,200 | 3 |
| Engineering Services | \$66,333 | \$65,000 | \$65,000 | \$69,000 | 3 |
| Food \& Beverage Manufacturing | \$69,640 | \$67,280 | \$69,000 | \$72,000 | 4 |
| Miscellaneous Manufacturing | \$67,964 | \$67,000 | \$68,000 | \$71,000 | 11 |
| Utilities | \$67,500 | \$65,000 | \$66,750 | \$70,000 | 4 |
| Civil Engineering |  |  |  |  |  |
| Construction | \$60,167 | \$59,000 | \$60,250 | \$62,000 | 6 |
| Engineering Services | \$61,090 | \$59,500 | \$60,180 | \$62,680 | 4 |
| Miscellaneous Manufacturing | \$66,750 | \$62,500 | \$67,000 | \$71,000 | 4 |
| Utilities | \$63,125 | \$60,750 | \$63,250 | \$65,500 | 4 |
| Computer Engineering |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$71,125 | \$67,000 | \$70,000 | \$75,000 | 8 |
| Finance, Insurance, \& Real Estate | \$76,250 | \$70,000 | \$70,000 | \$85,000 | 6 |
| Information | \$75,500 | \$65,000 | \$67,500 | \$85,000 | 5 |
| Management Consulting | \$69,250 | \$67,000 | \$70,000 | \$71,500 | 4 |
| Miscellaneous Manufacturing | \$68,250 | \$65,250 | \$69,250 | \$71,250 | 4 |
| Miscellaneous Professional Services | \$67,167 | \$65,000 | \$66,500 | \$70,000 | 3 |
| Utilities | \$67,025 | \$65,000 | \$67,000 | \$69,050 | 4 |
| Electrical Engineering |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$69,583 | \$65,500 | \$69,000 | \$74,600 | 12 |
| Engineering Services | \$63,500 | \$61,000 | \$62,500 | \$66,000 | 4 |
| Food \& Beverage Manufacturing | \$69,390 | \$68,280 | \$70,000 | \$70,500 | 4 |
| Miscellaneous Manufacturing | \$66,833 | \$62,000 | \$67,500 | \$71,000 | 15 |
| Motor Vehicle Manufacturing | \$64,355 | \$61,190 | \$63,710 | \$67,520 | 4 |
| Utilities | \$66,800 | \$65,000 | \$66,650 | \$68,500 | 6 |
| Engineering Technology |  |  |  |  |  |
| Miscellaneous Manufacturing | \$59,583 | \$58,500 | \$60,000 | \$61,000 | 6 |
| Utilities | \$64,533 | \$60,000 | \$61,600 | \$72,000 | 3 |
| Environmental Engineering |  |  |  |  |  |
| Miscellaneous Manufacturing | \$69,000 | \$67,000 | \$71,000 | \$71,000 | 5 |
| Utilities | \$62,683 | \$60,000 | \$63,050 | \$65,000 | 3 |
| Industrial/Manufacturing Engineering |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$70,571 | \$66,000 | \$70,000 | \$75,000 | 7 |
| Food \& Beverage Manufacturing | \$67,460 | \$64,420 | \$69,000 | \$70,500 | 4 |


| BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ACADEMIC MAJOR/INDUSTRY | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| Miscellaneous Manufacturing | \$63,000 | \$61,000 | \$63,000 | \$67,000 | 13 |
| Motor Vehicle Manufacturing | \$62,948 | \$58,805 | \$65,000 | \$65,040 | 3 |
| Utilities | \$64,400 | \$61,000 | \$66,000 | \$66,200 | 3 |
| Materials Engineering/Science |  |  |  |  |  |
| Miscellaneous Manufacturing | \$64,400 | \$60,000 | \$65,500 | \$68,000 | 10 |
| Mechanical Engineering |  |  |  |  |  |
| Chemical (Pharmaceutical) Manufacturing | \$77,475 | \$69,000 | \$78,950 | \$85,950 | 4 |
| Computer \& Electronics Manufacturing | \$69,018 | \$65,000 | \$68,000 | \$72,000 | 11 |
| Construction | \$62,240 | \$61,500 | \$62,000 | \$62,700 | 5 |
| Engineering Services | \$64,250 | \$61,500 | \$64,000 | \$67,000 | 4 |
| Food \& Beverage Manufacturing | \$68,212 | \$66,560 | \$70,000 | \$70,000 | 5 |
| Management Consulting | \$63,667 | \$51,000 | \$70,000 | \$70,000 | 3 |
| Miscellaneous Manufacturing | \$65,850 | \$62,500 | \$66,800 | \$68,000 | 16 |
| Motor Vehicle Manufacturing | \$63,347 | \$60,000 | \$65,000 | \$65,040 | 3 |
| Utilities | \$64,838 | \$63,000 | \$65,500 | \$66,675 | 4 |
| Nuclear Engineering |  |  |  |  |  |
| Utilities | \$67,825 | \$65,500 | \$67,150 | \$70,150 | 4 |
| Software Engineering |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$70,000 | \$66,000 | \$70,000 | \$70,000 | 5 |
| Finance, Insurance, \& Real Estate | \$80,000 | \$70,000 | \$70,000 | \$100,000 | 3 |
| Information | \$79,167 | \$67,500 | \$70,000 | \$100,000 | 3 |
| Management Consulting | \$69,250 | \$67,000 | \$70,000 | \$71,500 | 4 |
| Miscellaneous Manufacturing | \$68,500 | \$63,000 | \$71,000 | \$71,500 | 3 |
| Motor Vehicle Manufacturing | \$70,367 | \$60,000 | \$70,000 | \$81,100 | 3 |
| Utilities | \$66,367 | \$65,000 | \$65,000 | \$69,100 | 3 |
| Systems Engineering |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$70,333 | \$66,000 | \$70,000 | \$75,000 | 3 |
| Finance, Insurance, \& Real Estate | \$76,250 | \$70,000 | \$75,000 | \$82,500 | 4 |
| Miscellaneous Manufacturing | \$65,250 | \$62,000 | \$64,500 | \$68,500 | 4 |
| Motor Vehicle Manufacturing | \$63,572 | \$60,000 | \$60,716 | \$70,000 | 3 |
| HUMANITIES MAJORS |  |  |  |  |  |
| English Language \& Literature |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$59,000 | \$42,000 | \$65,000 | \$70,000 | 3 |
| History |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$59,000 | \$42,000 | \$65,000 | \$70,000 | 3 |
| Liberal Arts/General Studies |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$63,000 | \$65,000 | \$65,000 | \$65,000 | 5 |

## BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

| ACADEMIC MAJOR/INDUSTRY | MEAN | $\stackrel{\text { 25TH }}{\text { PERCENTILE }}$ | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SOCIAL SCIENCES MAJORS |  |  |  |  |  |
| Economics |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$61,038 | \$52,000 | \$65,000 | \$68,000 | 13 |
| Information | \$56,500 | \$40,000 | \$64,500 | \$65,000 | 3 |
| Miscellaneous Manufacturing | \$56,000 | \$45,000 | \$61,000 | \$62,000 | 3 |
| Political Science/International Relations |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$62,429 | \$50,000 | \$65,000 | \$70,000 | 7 |
| Psychology |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$57,600 | \$53,000 | \$55,000 | \$65,000 | 5 |
| Sociology |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$57,000 | \$50,000 | \$55,000 | \$65,000 | 5 |
| MATHEMATICS AND SCIENCES MAJORS |  |  |  |  |  |
| Mathematics/Statistics |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$66,846 | \$60,000 | \$68,000 | \$70,000 | 13 |
| Information | \$51,167 | \$45,000 | \$53,500 | \$55,000 | 3 |
| Miscellaneous Professional Services | \$59,292 | \$55,875 | \$60,000 | \$62,000 | 3 |
| Chemistry |  |  |  |  |  |
| Chemical (Pharmaceutical) Manufacturing | \$65,667 | \$60,000 | \$65,000 | \$72,000 | 3 |



MASTER'S DEGREES

## MASTER'S DEGREE SALARIES BY MAJOR AND INDUSTRY

| ACADEMIC MAJOR/INDUSTRY | MEAN | $\stackrel{\text { 25TH }}{\text { PERCENTILE }}$ | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AGRICULTURE AND NATURAL RESOURCES MAJORS |  |  |  |  |  |
| Food Science |  |  |  |  |  |
| Food \& Beverage Manufacturing | \$66,000 | \$60,000 | \$63,000 | \$75,000 | 3 |
| BUSINESS MAJORS |  |  |  |  |  |
| Accounting |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$64,519 | \$53,400 | \$70,000 | \$75,000 | 5 |
| Finance, Insurance \& Real Estate | \$70,800 | \$55,000 | \$59,000 | \$90,000 | 5 |
| Actuarial Science |  |  |  |  |  |
| Finance, Insurance \& Real Estate | \$71,500 | \$62,000 | \$68,500 | \$81,000 | 4 |
| Business Administration/Management |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$74,432 | \$53,400 | \$72,500 | \$100,000 | 6 |
| Finance, Insurance \& Real Estate | \$96,857 | \$55,000 | \$100,000 | \$128,000 | 7 |
| Miscellaneous Professional Services | \$57,500 | \$52,500 | \$57,500 | \$62,500 | 4 |

Finance

| Computer \& Electronics Manufacturing | $\$ 66,148$ | $\$ 54,797$ | $\$ 65,700$ | $\$ 77,500$ | 4 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Finance, Insurance \& Real Estate | $\$ 77,500$ | $\$ 60,000$ | $\$ 77,500$ | $\$ 95,000$ | 4 |

Human Resources

| Computer \& Electronics Manufacturing | $\$ 76,600$ | $\$ 70,700$ | $\$ 80,000$ | $\$ 82,500$ | 4 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Logistics/Supply Chain | $\$ 69,839$ | $\$ 68,000$ | $\$ 70,000$ | $\$ 80,000$ | 5 |
| Computer \& Electronics Manufacturing |  |  |  |  |  |

Management Information Systems
Information

Marketing

| Computer \& Electronics Manufacturing | $\$ 67,198$ | $\$ 48,193$ | $\$ 53,400$ | $\$ 100,000$ | 3 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Miscellaneous Manufacturing | $\$ 89,667$ | $\$ 71,000$ | $\$ 98,000$ | $\$ 100,000$ | 3 |

## COMPUTER SCIENCES MAJORS

Computer Science

| Computer \& Electronics Manufacturing | $\$ 82,650$ | $\$ 77,000$ | $\$ 82,500$ | $\$ 90,000$ | 6 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Finance, Insurance, \& Real Estate | $\$ 79,800$ | $\$ 60,000$ | $\$ 85,000$ | $\$ 95,000$ | 5 |  |
| Information | $\$ 80,833$ | $\$ 65,000$ | $\$ 75,000$ | $\$ 85,000$ | 6 |  |
| Miscellaneous Professional Services | $\$ 72,750$ | $\$ 68,000$ | $\$ 75,000$ | $\$ 75,250$ | 3 |  |
| Information Sciences \& Systems |  |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | $\$ 73,000$ | $\$ 59,000$ | $\$ 60,000$ | $\$ 100,000$ | 3 |  |
| Information | $\$ 79,000$ | $\$ 65,000$ | $\$ 75,000$ | $\$ 85,000$ | 5 |  |
| Miscellaneous Professional Services | $\$ 70,333$ | $\$ 68,000$ | $\$ 68,000$ | $\$ 75,000$ | 3 |  |

## MASTER'S DEGREE SALARIES BY MAJOR AND INDUSTRY

| ACADEMIC MAJOR/INDUSTRY | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTIL: | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Software Applications |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$76,633 | \$58,900 | \$85,000 | \$86,000 | 3 |
| Information | \$70,000 | \$60,000 | \$65,000 | \$85,000 | 3 |
| ENGINEERING MAJORS |  |  |  |  |  |
| Civil Engineering |  |  |  |  |  |
| Engineering Services | \$63,640 | \$60,000 | \$62,920 | \$68,000 | 3 |
| Computer Engineering |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$87,400 | \$84,000 | \$85,000 | \$86,000 | 5 |
| Electrical Engineering |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$84,500 | \$77,000 | \$84,500 | \$86,000 | 6 |
| Miscellaneous Manufacturing | \$77,167 | \$75,000 | \$76,000 | \$80,500 | 3 |
| Industrial/Manufacturing Engineering |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$83,000 | \$71,000 | \$78,500 | \$95,000 | 4 |
| Mechanical Engineering |  |  |  |  |  |
| Computer \& Electronics Manufacturing | \$81,640 | \$76,200 | \$77,000 | \$80,000 | 5 |
| Miscellaneous Manufacturing | \$76,500 | \$73,000 | \$76,000 | \$80,500 | 3 |
| MATHEMATICS AND SCIENCES MAJORS |  |  |  |  |  |
| Mathematics/Statistics |  |  |  |  |  |
| Finance, Insurance, \& Real Estate | \$85,500 | \$76,000 | \$85,000 | \$95,000 | 4 |
| Miscellaneous Professional Services | \$66,750 | \$63,750 | \$65,000 | \$71,500 | 3 |

## DOCTORAL DEGREES

## DOCTORAL DEGREE SALARIES BY MAJOR AND INDUSTRY

| ACADEMIC MAJOR/INDUSTRY | MEAN | 25TH <br> PERCENTILE | MEDIAN | 75TH <br> PERCENTILE | RESPONSES |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| COMPUTER SCIENCES MAJORS |  |  |  |  |  |
| Computer Science |  |  |  |  |  |
| Computer \& Electronics Manufacturing | $\$ 92,660$ | $\$ 82,819$ | $\$ 98,000$ | $\$ 102,500$ | 4 |

## STARTING SALARIES BY INDUSTRY AND MAJOR



TOP-PAYING INDUSTRIES / BACHELOR'S DEGREES

| INDUSTRY | AVERAGE SALARY <br> PROJECTION | NUMBER OF SALARY <br> PROJECTIONS |
| :--- | :---: | :---: |
| Management Consulting | $\$ 67,569$ | 29 |
| Chemical (Pharmaceutical) Manufacturing | $\$ 65,669$ | 21 |
| Information | $\$ 63,902$ | 56 |
| Finance, Insurance \& Real Estate | $\$ 63,836$ | 269 |
| Engineering Services | $\$ 63,624$ | 15 |

## BACHELOR'S DEGREES

## BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

| INDUSTRY/ACADEMIC MAJOR | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CHEMICAL (PHARMACEUTICAL) MANUFACTURING |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Accounting | \$50,833 | \$47,500 | \$50,000 | \$55,000 | 3 |
| Finance | \$56,667 | \$55,000 | \$55,000 | \$60,000 | 3 |
| Marketing | \$55,000 | \$50,000 | \$55,000 | \$60,000 | 3 |
| Engineering Majors |  |  |  |  |  |
| Chemical Engineering | \$76,930 | \$65,000 | \$78,000 | \$87,000 | 5 |
| Mechanical Engineering | \$77,475 | \$69,000 | \$78,950 | \$85,950 | 4 |
| Mathematics and Sciences Majors |  |  |  |  |  |
| Chemistry | \$65,667 | \$60,000 | \$65,000 | \$72,000 | 3 |
| COMPUTER \& ELECTRONICS MANUFACTURING |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Accounting | \$55,534 | \$50,000 | \$56,000 | \$62,000 | 10 |
| Business Administration/Management | \$54,542 | \$49,450 | \$53,000 | \$63,500 | 8 |
| Finance | \$56,584 | \$53,000 | \$56,500 | \$65,000 | 10 |
| Human Resources | \$55,467 | \$53,400 | \$54,000 | \$59,000 | 3 |
| Logistics/Supply Chain | \$55,982 | \$53,000 | \$55,000 | \$62,000 | 9 |
| Marketing | \$53,542 | \$46,950 | \$53,500 | \$60,000 | 8 |
| Sales | \$50,750 | \$45,000 | \$50,000 | \$55,000 | 6 |
| Communications Majors |  |  |  |  |  |
| Communications | \$50,967 | \$45,000 | \$48,900 | \$59,000 | 3 |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$68,611 | \$66,000 | \$72,000 | \$73,500 | 9 |
| Information Sciences \& Systems | \$64,333 | \$50,000 | \$71,000 | \$72,000 | 3 |
| Software Applications | \$68,000 | \$61,000 | \$73,500 | \$75,000 | 4 |
| Engineering Majors |  |  |  |  |  |
| Chemical Engineering | \$69,733 | \$66,000 | \$69,000 | \$74,200 | 3 |
| Computer Engineering | \$71,125 | \$67,000 | \$70,000 | \$75,000 | 8 |
| Electrical Engineering | \$69,583 | \$65,500 | \$69,000 | \$74,600 | 12 |
| Industrial/Manufacturing Engineering | \$70,571 | \$66,000 | \$70,000 | \$75,000 | 7 |
| Mechanical Engineering | \$69,018 | \$65,000 | \$68,000 | \$72,000 | 11 |
| Software Engineering | \$70,000 | \$66,000 | \$70,000 | \$70,000 | 5 |
| Systems Engineering | \$70,333 | \$66,000 | \$70,000 | \$75,000 | 3 |

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

| INDUSTRY/ACADEMIC MAJOR | MEAN | $\begin{aligned} & \text { 25TH } \\ & \text { PERCENTILE } \end{aligned}$ | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CONSTRUCTION |  |  |  |  |  |
| Engineering Majors |  |  |  |  |  |
| Civil Engineering | \$60,167 | \$59,000 | \$60,250 | \$62,000 | 6 |
| Mechanical Engineering | \$62,240 | \$61,500 | \$62,000 | \$62,700 | 5 |
| ENGINEERING SERVICES |  |  |  |  |  |
| Engineering Majors |  |  |  |  |  |
| Chemical Engineering | \$66,333 | \$65,000 | \$65,000 | \$69,000 | 3 |
| Civil Engineering | \$61,090 | \$59,500 | \$60,180 | \$62,680 | 4 |
| Electrical Engineering | \$63,500 | \$61,000 | \$62,500 | \$66,000 | 4 |
| Mechanical Engineering | \$64,250 | \$61,500 | \$64,000 | \$67,000 | 4 |
| FINANCE, INSURANCE, \& REAL ESTATE |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Accounting | \$58,083 | \$51,500 | \$56,000 | \$63,000 | 18 |
| Actuarial Science | \$61,917 | \$56,000 | \$60,000 | \$67,000 | 12 |
| Business Administration/Management | \$58,600 | \$50,000 | \$55,000 | \$68,000 | 15 |
| Economics | \$62,688 | \$54,000 | \$61,500 | \$70,000 | 16 |
| Finance | \$60,132 | \$51,500 | \$57,000 | \$70,000 | 19 |
| Hospitality Management | \$58,333 | \$50,000 | \$60,000 | \$65,000 | 3 |
| Human Resources | \$55,818 | \$50,000 | \$53,000 | \$60,000 | 11 |
| International Business | \$63,167 | \$59,000 | \$62,500 | \$70,000 | 6 |
| Logistics/Supply Chain | \$61,250 | \$52,500 | \$56,500 | \$70,000 | 4 |
| Management Information Systems | \$66,417 | \$60,000 | \$70,000 | \$71,000 | 12 |
| Marketing | \$93,600 | \$50,000 | \$53,000 | \$60,000 | 15 |
| Sales | \$53,000 | \$50,000 | \$50,000 | \$55,000 | 12 |
| Communications Majors |  |  |  |  |  |
| Advertising | \$50,667 | \$42,000 | \$50,000 | \$60,000 | 3 |
| Communications | \$50,375 | \$49,000 | \$50,000 | \$51,500 | 8 |
| Public Relations | \$50,667 | \$42,000 | \$50,000 | \$60,000 | 3 |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$69,861 | \$60,000 | \$70,000 | \$80,000 | 18 |
| Information Sciences \& Systems | \$66,071 | \$60,000 | \$66,500 | \$72,000 | 14 |
| Software Applications | \$67,346 | \$62,500 | \$70,000 | \$75,000 | 13 |
| Engineering Majors |  |  |  |  |  |
| Computer Engineering | \$76,250 | \$70,000 | \$70,000 | \$85,000 | 6 |
| Software Engineering | \$80,000 | \$70,000 | \$70,000 | \$100,000 | 3 |
| Systems Engineering | \$76,250 | \$70,000 | \$75,000 | \$82,500 | 4 |
| Humanities Majors |  |  |  |  |  |
| English Language \& Literature | \$59,000 | \$42,000 | \$65,000 | \$70,000 | 3 |

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

| INDUSTRY/ACADEMIC MAJOR | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| History | \$59,000 | \$42,000 | \$65,000 | \$70,000 | 3 |
| Liberal Arts/General Studies | \$63,000 | \$65,000 | \$65,000 | \$65,000 | 5 |
| Social Sciences Majors |  |  |  |  |  |
| Economics | \$61,038 | \$52,000 | \$65,000 | \$68,000 | 13 |
| Political Science/International Relations | \$62,429 | \$50,000 | \$65,000 | \$70,000 | 7 |
| Psychology | \$57,600 | \$53,000 | \$55,000 | \$65,000 | 5 |
| Sociology | \$57,000 | \$50,000 | \$55,000 | \$65,000 | 5 |
| Mathematics and Sciences Majors |  |  |  |  |  |
| Mathematics/Statistics | \$66,846 | \$60,000 | \$68,000 | \$70,000 | 13 |
| FOOD \& BEVERAGE MANUFACTURING |  |  |  |  |  |
| Agriculture and Natural Resources Majors |  |  |  |  |  |
| Agricultural Business/Management | \$56,267 | \$51,000 | \$56,300 | \$60,000 | 6 |
| Food Science | \$54,920 | \$52,000 | \$54,600 | \$58,000 | 5 |
| Business Majors |  |  |  |  |  |
| Accounting | \$59,287 | \$57,720 | \$59,000 | \$61,000 | 6 |
| Business Administration/Management | \$56,020 | \$53,500 | \$53,560 | \$61,000 | 3 |
| Economics | \$57,853 | \$53,560 | \$59,000 | \$61,000 | 3 |
| Finance | \$59,593 | \$53,560 | \$60,000 | \$65,000 | 6 |
| Human Resources | \$58,833 | \$50,000 | \$61,000 | \$65,500 | 3 |
| Logistics/Supply Chain | \$58,512 | \$55,000 | \$59,000 | \$61,000 | 5 |
| Management Information Systems | \$65,585 | \$63,420 | \$66,750 | \$67,750 | 4 |
| Sales | \$58,187 | \$53,560 | \$60,000 | \$61,000 | 3 |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$65,585 | \$63,420 | \$66,750 | \$67,750 | 4 |
| Information Sciences \& Systems | \$64,947 | \$60,840 | \$66,000 | \$68,000 | 3 |
| Engineering Majors |  |  |  |  |  |
| Chemical Engineering | \$69,640 | \$67,280 | \$69,000 | \$72,000 | 4 |
| Electrical Engineering | \$69,390 | \$68,280 | \$70,000 | \$70,500 | 4 |
| Industrial/Manufacturing Engineering | \$67,460 | \$64,420 | \$69,000 | \$70,500 | 4 |
| Mechanical Engineering | \$68,212 | \$66,560 | \$70,000 | \$70,000 | 5 |
| GOVERNMENT |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Accounting | \$52,533 | \$51,600 | \$52,000 | \$54,000 | 3 |
| INFORMATION |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Accounting | \$58,167 | \$45,000 | \$64,500 | \$65,000 | 3 |
| Business Administration/Management | \$53,875 | \$43,000 | \$55,250 | \$64,750 | 4 |
| Finance | \$57,375 | \$50,000 | \$59,750 | \$64,750 | 4 |


| BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

| INDUSTRY/ACADEMIC MAJOR | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Communications Majors |  |  |  |  |  |
| Communications | \$49,700 | \$50,000 | \$51,000 | \$53,000 | 5 |
| Journalism | \$53,333 | \$50,000 | \$53,000 | \$57,000 | 3 |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$61,214 | \$51,000 | \$65,000 | \$69,500 | 7 |
| Information Sciences \& Systems | \$59,750 | \$51,000 | \$63,250 | \$66,000 | 6 |
| Engineering Majors |  |  |  |  |  |
| Chemical Engineering | \$67,964 | \$67,000 | \$68,000 | \$71,000 | 11 |
| Civil Engineering | \$66,750 | \$62,500 | \$67,000 | \$71,000 | 4 |
| Computer Engineering | \$68,250 | \$65,250 | \$69,250 | \$71,250 | 4 |
| Electrical Engineering | \$66,833 | \$62,000 | \$67,500 | \$71,000 | 15 |
| Engineering Technology | \$59,583 | \$58,500 | \$60,000 | \$61,000 | 6 |
| Environmental Engineering | \$69,000 | \$67,000 | \$71,000 | \$71,000 | 5 |
| Industrial/Manufacturing Engineering | \$63,000 | \$61,000 | \$63,000 | \$67,000 | 13 |
| Materials Engineering/Science | \$64,400 | \$60,000 | \$65,500 | \$68,000 | 10 |
| Mechanical Engineering | \$65,850 | \$62,500 | \$66,800 | \$68,000 | 16 |
| Software Engineering | \$68,500 | \$63,000 | \$71,000 | \$71,500 | 3 |
| Systems Engineering | \$65,250 | \$62,000 | \$64,500 | \$68,500 | 4 |
| Social Sciences Majors |  |  |  |  |  |
| Economics | \$56,000 | \$45,000 | \$61,000 | \$62,000 | 3 |
| MISCELLANEOUS PROFESSIONAL SERVICES |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Accounting | \$52,500 | \$47,500 | \$55,000 | \$55,000 | 3 |
| Business Administration/Management | \$54,375 | \$51,250 | \$55,000 | \$57,500 | 4 |
| Economics | \$56,667 | \$55,000 | \$55,000 | \$60,000 | 3 |
| Management Information Systems | \$56,667 | \$55,000 | \$55,000 | \$60,000 | 3 |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$68,375 | \$64,250 | \$68,500 | \$72,500 | 4 |
| Information Sciences \& Systems | \$67,875 | \$63,250 | \$67,500 | \$72,500 | 4 |
| Software Applications | \$68,833 | \$61,500 | \$70,000 | \$75,000 | 3 |
| Engineering Majors |  |  |  |  |  |
| Computer Engineering | \$67,167 | \$65,000 | \$66,500 | \$70,000 | 3 |
| Mathematics and Sciences Majors |  |  |  |  |  |
| Mathematics/Statistics | \$59,292 | \$55,875 | \$60,000 | \$62,000 | 3 |
| MOTOR VEHICLE MANUFACTURING |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Accounting | \$53,293 | \$50,000 | \$55,000 | \$55,466 | 5 |
| Business Administration/Management | \$53,438 | \$52,000 | \$53,315 | \$55,000 | 3 |

## BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

| INDUSTRY/ACADEMIC MAJOR | MEAN | $25 \mathrm{TH}$ <br> PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Finance | \$54,948 | \$53,000 | \$55,739 | \$56,000 | 5 |
| Human Resources | \$48,692 | \$40,000 | \$51,076 | \$55,000 | 3 |
| Logistics/Supply Chain | \$57,110 | \$53,720 | \$55,470 | \$60,500 | 4 |
| Management Information Systems | \$57,544 | \$54,500 | \$57,087 | \$60,587 | 4 |
| Marketing | \$53,014 | \$51,500 | \$53,528 | \$54,528 | 4 |
| Sales | \$52,000 | \$48,000 | \$53,000 | \$55,000 | 3 |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$59,344 | \$52,500 | \$58,688 | \$66,188 | 4 |
| Information Sciences \& Systems | \$55,647 | \$50,000 | \$55,000 | \$61,941 | 3 |
| Software Applications | \$58,333 | \$50,000 | \$55,000 | \$70,000 | 3 |
| Engineering Majors |  |  |  |  |  |
| Aerospace/Aeronautical Engineering | \$61,366 | \$59,098 | \$60,000 | \$65,000 | 3 |
| Electrical Engineering | \$64,355 | \$61,190 | \$63,710 | \$67,520 | 4 |
| Industrial/Manufacturing Engineering | \$62,948 | \$58,805 | \$65,000 | \$65,040 | 3 |
| Mechanical Engineering | \$63,347 | \$60,000 | \$65,000 | \$65,040 | 3 |
| Software Engineering | \$70,367 | \$60,000 | \$70,000 | \$81,100 | 3 |
| Systems Engineering | \$63,572 | \$60,000 | \$60,716 | \$70,000 | 3 |
| RETAIL TRADE |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Accounting | \$54,000 | \$50,000 | \$55,000 | \$57,000 | 3 |
| Business Administration/Management | \$54,657 | \$49,600 | \$55,000 | \$57,000 | 7 |
| Economics | \$53,333 | \$48,000 | \$55,000 | \$57,000 | 3 |
| Finance | \$54,250 | \$52,500 | \$55,000 | \$56,000 | 4 |
| Logistics/Supply Chain | \$58,714 | \$52,000 | \$57,000 | \$64,000 | 7 |
| Management Information Systems | \$59,250 | \$52,500 | \$59,500 | \$66,000 | 4 |
| Marketing | \$52,500 | \$48,000 | \$52,500 | \$57,000 | 4 |
| Sales | \$52,625 | \$48,250 | \$52,750 | \$57,000 | 4 |
| Communications Majors |  |  |  |  |  |
| Communications | \$54,000 | \$48,000 | \$57,000 | \$57,000 | 3 |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$66,250 | \$59,500 | \$66,500 | \$73,000 | 4 |
| Information Sciences \& Systems | \$66,250 | \$59,500 | \$66,500 | \$73,000 | 4 |
| Software Applications | \$69,333 | \$62,000 | \$71,000 | \$75,000 | 3 |
| TRANSPORTATION |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Accounting | \$52,167 | \$47,000 | \$52,500 | \$57,000 | 3 |
| Business Administration/Management | \$53,767 | \$47,000 | \$52,500 | \$61,800 | 3 |
| Finance | \$52,167 | \$47,000 | \$52,500 | \$57,000 | 3 |

## BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

| INDUSTRY/ACADEMIC MAJOR | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Logistics/Supply Chain | \$53,767 | \$47,000 | \$52,500 | \$61,800 | 3 |
| Management Information Systems | \$54,750 | \$51,000 | \$56,000 | \$58,500 | 4 |
| Marketing | \$52,167 | \$47,000 | \$52,500 | \$57,000 | 3 |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$60,667 | \$47,000 | \$65,000 | \$70,000 | 3 |
| Information Sciences \& Systems | \$60,667 | \$47,000 | \$65,000 | \$70,000 | 3 |
| Software Applications | \$60,667 | \$47,000 | \$65,000 | \$70,000 | 3 |
| UTILITIES |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Accounting | \$49,133 | \$41,000 | \$50,500 | \$55,000 | 6 |
| Business Administration/Management | \$51,120 | \$50,000 | \$51,000 | \$54,600 | 5 |
| Economics | \$54,450 | \$52,500 | \$55,000 | \$56,400 | 4 |
| Finance | \$53,660 | \$55,000 | \$55,000 | \$57,800 | 5 |
| Human Resources | \$53,000 | \$45,000 | \$55,000 | \$59,000 | 3 |
| Logistics/Supply Chain | \$53,017 | \$50,000 | \$54,050 | \$55,000 | 3 |
| Management Information Systems | \$57,500 | \$52,500 | \$57,500 | \$62,500 | 4 |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$62,317 | \$55,000 | \$65,000 | \$66,950 | 3 |
| Information Sciences \& Systems | \$60,650 | \$55,000 | \$60,000 | \$66,950 | 3 |
| Engineering Majors |  |  |  |  |  |
| Chemical Engineering | \$67,500 | \$65,000 | \$66,750 | \$70,000 | 4 |
| Civil Engineering | \$63,125 | \$60,750 | \$63,250 | \$65,500 | 4 |
| Computer Engineering | \$67,025 | \$65,000 | \$67,000 | \$69,050 | 4 |
| Electrical Engineering | \$66,800 | \$65,000 | \$66,650 | \$68,500 | 6 |
| Engineering Technology | \$64,533 | \$60,000 | \$61,600 | \$72,000 | 3 |
| Environmental Engineering | \$62,683 | \$60,000 | \$63,050 | \$65,000 | 3 |
| Industrial/Manufacturing Engineering | \$64,400 | \$61,000 | \$66,000 | \$66,200 | 3 |
| Mechanical Engineering | \$64,838 | \$63,000 | \$65,500 | \$66,675 | 4 |
| Nuclear Engineering | \$67,825 | \$65,500 | \$67,150 | \$70,150 | 4 |
| Software Engineering | \$66,367 | \$65,000 | \$65,000 | \$69,100 | 3 |

## MASTER'S DEGREES

| TOP-PAYING INDUSTRIES / MASTER'S DEGREES |  |  |
| :--- | :---: | :---: |
| INDUSTRY | AVERAGE SALARY <br> PROJECTION | NUMBER OF SALARY <br> PROJECTIONS |
| Miscellaneous Manufacturing | $\$ 81,111$ | 9 |
| Finance, Insurance \& Real Estate | $\$ 80,875$ | 32 |
| Information | $\$ 79,412$ | 17 |
| Computer \& Electronics Manufacturing | $\$ 76,803$ | 56 |
| Miscellaneous Professional Services | $\$ 66,115$ | 13 |

## MASTER'S DEGREE SALARIES BY INDUSTRY AND MAJOR

| INDUSTRY/ACADEMIC MAJOR | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTIL: | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| COMPUTER \& ELECTRONICS MANUFACTURING |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Accounting | \$64,519 | \$53,400 | \$70,000 | \$75,000 | 5 |
| Business Administration/Management | \$74,432 | \$53,400 | \$72,500 | \$100,000 | 6 |
| Finance | \$66,148 | \$54,797 | \$65,700 | \$77,500 | 4 |
| Human Resources | \$76,600 | \$70,700 | \$80,000 | \$82,500 | 4 |
| Logistics/Supply Chain | \$69,839 | \$68,000 | \$70,000 | \$80,000 | 5 |
| Marketing | \$67,198 | \$48,193 | \$53,400 | \$100,000 | 3 |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$82,650 | \$77,000 | \$82,500 | \$90,000 | 6 |
| Software Applications | \$76,633 | \$58,900 | \$85,000 | \$86,000 | 3 |
| Engineering Majors |  |  |  |  |  |
| Computer Engineering | \$87,400 | \$84,000 | \$85,000 | \$86,000 | 5 |
| Electrical Engineering | \$84,500 | \$77,000 | \$84,500 | \$86,000 | 6 |
| Industrial/Manufacturing Engineering | \$83,000 | \$71,000 | \$78,500 | \$95,000 | 4 |
| Mechanical Engineering | \$81,640 | \$76,200 | \$77,000 | \$80,000 | 5 |
| ENGINEERING SERVICES |  |  |  |  |  |
| Engineering Majors |  |  |  |  |  |
| Civil Engineering | \$63,640 | \$60,000 | \$62,920 | \$68,000 | 3 |
| FINANCE, INSURANCE, \& REAL ESTATE |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Accounting | \$70,800 | \$55,000 | \$59,000 | \$90,000 | 5 |
| Actuarial Science | \$71,500 | \$62,000 | \$68,500 | \$81,000 | 4 |
| Business Administration/Management | \$96,857 | \$55,000 | \$100,000 | \$128,000 | 7 |
| Finance | \$77,500 | \$60,000 | \$77,500 | \$95,000 | 4 |

MASTER'S DEGREE SALARIES BY INDUSTRY AND MAJOR

| INDUSTRY/ACADEMIC MAJOR | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$79,800 | \$60,000 | \$85,000 | \$95,000 | 5 |
| Information Sciences \& Systems | \$73,000 | \$59,000 | \$60,000 | \$100,000 | 3 |
| Mathematics and Sciences Majors |  |  |  |  |  |
| Mathematics/Statistics | \$85,500 | \$76,000 | \$85,000 | \$95,000 | 4 |
| FOOD \& BEVERAGE MANUFACTURING |  |  |  |  |  |
| Agriculture and Natural Resources Majors |  |  |  |  |  |
| Food Science | \$66,000 | \$60,000 | \$63,000 | \$75,000 | 3 |
| INFORMATION |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Management Information Systems | \$86,667 | \$60,000 | \$85,000 | \$115,000 | 3 |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$80,833 | \$65,000 | \$75,000 | \$85,000 | 6 |
| Information Sciences \& Systems | \$79,000 | \$65,000 | \$75,000 | \$85,000 | 5 |
| Software Applications | \$70,000 | \$60,000 | \$65,000 | \$85,000 | 3 |
| MISCELLANEOUS MANUFACTURING |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Marketing | \$89,667 | \$71,000 | \$98,000 | \$100,000 | 3 |
| Engineering Majors |  |  |  |  |  |
| Electrical Engineering | \$77,167 | \$75,000 | \$76,000 | \$80,500 | 3 |
| Mechanical Engineering | \$76,500 | \$73,000 | \$76,000 | \$80,500 | 3 |
| MISCELLANEOUS PROFESSIONAL SERVICES |  |  |  |  |  |
| Business Majors |  |  |  |  |  |
| Business Administration/Management | \$57,500 | \$52,500 | \$57,500 | \$62,500 | 4 |
| Computer Sciences Majors |  |  |  |  |  |
| Computer Science | \$72,750 | \$68,000 | \$75,000 | \$75,250 | 3 |
| Information Sciences \& Systems | \$70,333 | \$68,000 | \$68,000 | \$75,000 | 3 |
| Mathematics and Sciences Majors |  |  |  |  |  |
| Mathematics/Statistics | \$66,750 | \$63,750 | \$65,000 | \$71,500 | 3 |

## STARTING SALARIES BY REGION AND MAJOR



AVERAGE SALARIES BY BROAD CATEGORY / NORTHEAST

|  | 2018 <br> BROAD CATEGORY | AVERAGE <br> SALARY |
| :--- | :---: | :---: |
| Business | $\$ 54,710$ | 151 |
| Responses |  |  |
| Compunications | $\$ 50,103$ | 26 |
| Engineering | $\$ 64,089$ | 43 |
| Humanities | $\$ 63,113$ | 104 |
| Social Sciences | $\$ 54,182$ | 11 |
| Math \& Sciences | $\$ 53,813$ | 24 |


| BACHELOR'S DEGREES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR |  |  |  |  |  |
| NORTHEAST | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| BUSINESS MAJORS |  |  |  |  |  |
| Accounting | \$55,451 | \$51,000 | \$55,000 | \$60,000 | 21 |
| Actuarial Science | \$56,667 | \$50,000 | \$60,000 | \$65,000 | 6 |
| Business Administration/Management | \$51,613 | \$46,500 | \$51,500 | \$57,500 | 16 |
| Economics | \$56,536 | \$50,000 | \$55,000 | \$63,000 | 14 |
| Finance | \$57,312 | \$51,000 | \$56,500 | \$63,750 | 20 |
| Hospitality Management | \$50,000 | \$40,000 | \$50,000 | \$60,000 | 3 |
| Human Resources | \$52,298 | \$46,500 | \$52,538 | \$58,500 | 12 |
| International Business | \$50,143 | \$45,000 | \$47,000 | \$60,000 | 7 |
| Logistics/Supply Chain | \$55,631 | \$48,000 | \$55,000 | \$60,000 | 11 |
| Management Information Systems | \$60,655 | \$50,000 | \$56,587 | \$70,000 | 14 |
| Marketing | \$53,270 | \$47,000 | \$52,000 | \$60,000 | 15 |
| Sales | \$50,375 | \$45,250 | \$49,000 | \$57,500 | 12 |
| COMMUNICATIONS MAJORS |  |  |  |  |  |
| Advertising | \$49,300 | \$42,000 | \$47,000 | \$60,000 | 5 |
| Communications | \$49,963 | \$46,000 | \$50,000 | \$55,000 | 9 |
| Journalism | \$52,875 | \$44,500 | \$53,500 | \$61,250 | 4 |
| Public Relations | \$49,375 | \$44,000 | \$47,250 | \$57,500 | 8 |
| COMPUTER SCIENCES MAJORS |  |  |  |  |  |
| Computer Science | \$65,346 | \$55,000 | \$67,500 | \$75,000 | 17 |
| Information Sciences \& Systems | \$63,210 | \$50,000 | \$63,221 | \$70,000 | 14 |
| Software Applications | \$63,333 | \$50,000 | \$63,000 | \$75,000 | 12 |
| ENGINEERING MAJORS |  |  |  |  |  |
| Aerospace/Aeronautical Engineering | \$56,366 | \$45,000 | \$59,098 | \$65,000 | 3 |
| Biomedical Engineering | \$58,333 | \$45,000 | \$62,000 | \$68,000 | 3 |
| Chemical Engineering | \$64,120 | \$65,000 | \$65,000 | \$69,000 | 10 |
| Civil Engineering | \$60,936 | \$60,000 | \$62,000 | \$65,000 | 10 |
| Computer Engineering | \$66,500 | \$65,000 | \$69,000 | \$70,000 | 11 |
| Electrical Engineering | \$64,684 | \$62,380 | \$66,000 | \$70,000 | 14 |
| Engineering Technology | \$63,400 | \$60,000 | \$70,000 | \$70,000 | 5 |
| Environmental Engineering | \$60,833 | \$55,000 | \$65,000 | \$65,000 | 6 |
| Industrial/Manufacturing Engineering | \$62,401 | \$58,805 | \$65,000 | \$70,000 | 7 |
| Materials Engineering/Science | \$62,440 | \$60,000 | \$65,000 | \$68,000 | 5 |
| Mechanical Engineering | \$63,933 | \$62,000 | \$65,000 | \$69,000 | 12 |
| Nuclear Engineering | \$61,750 | \$55,000 | \$65,000 | \$68,500 | 4 |
| Software Engineering | \$65,871 | \$65,000 | \$65,000 | \$70,000 | 7 |

## BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

| NORTHEAST | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Systems Engineering | \$60,817 | \$55,000 | \$60,716 | \$70,000 | 7 |
| HUMANITIES MAJORS |  |  |  |  |  |
| English Language \& Literature | \$53,000 | \$42,000 | \$47,000 | \$70,000 | 3 |
| History | \$53,000 | \$42,000 | \$47,000 | \$70,000 | 3 |
| Liberal Arts/General Studies | \$55,600 | \$47,000 | \$50,000 | \$65,000 | 5 |
| SOCIAL SCIENCES MAJORS |  |  |  |  |  |
| Economics | \$58,227 | \$47,000 | \$64,500 | \$65,000 | 11 |
| Political Science/International Relations | \$51,500 | \$42,000 | \$48,500 | \$65,000 | 6 |
| Psychology | \$46,667 | \$35,000 | \$50,000 | \$55,000 | 3 |
| Sociology | \$50,500 | \$48,500 | \$50,000 | \$52,500 | 4 |
| MATHEMATICS AND SCIENCES MAJORS |  |  |  |  |  |
| Mathematics/Statistics | \$59,045 | \$50,000 | \$62,000 | \$70,000 | 11 |
| Chemistry | \$60,667 | \$60,000 | \$60,000 | \$62,000 | 3 |
| Environmental Science | \$59,667 | \$47,000 | \$62,000 | \$70,000 | 3 |

AVERAGE SALARIES BY BROAD CATEGORY / SOUTHEAST

| BROAD CATEGORY | 2018 <br> AVERAGE <br> SALARY | RESPONSES |
| :---: | :---: | :---: |
| Business | \$58,087 | 145 |
| Communications | \$55,380 | 5 |
| Computer Science | \$68,052 | 49 |
| Engineering | \$67,996 | 114 |
| Social Sciences | \$62,200 | 5 |
| Math \& Sciences | \$64,088 | 10 |

## BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

| SOUTHEAST | MEAN | 25TH <br> PERCENTILE | MEDIAN | 75TH <br> PERCENTILE | RESPONSES |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| BUSINESS MAJORS | $\$ 55,542$ | $\$ 48,200$ | $\$ 57,000$ | $\$ 60,500$ | 20 |
| Accounting | $\$ 62,667$ | $\$ 53,000$ | $\$ 65,000$ | $\$ 70,000$ | 3 |
| Actuarial Science | $\$ 57,411$ | $\$ 50,000$ | $\$ 57,000$ | $\$ 62,000$ | 21 |
| Business Administration/Management | $\$ 61,655$ | $\$ 55,000$ | $\$ 60,000$ | $\$ 68,000$ | 11 |
| Economics | $\$ 57,942$ | $\$ 54,200$ | $\$ 57,100$ | $\$ 63,500$ | 20 |
| Finance | $\$ 56,073$ | $\$ 50,000$ | $\$ 57,000$ | $\$ 60,000$ | 11 |
| Human Resources | $\$ 61,143$ | $\$ 55,000$ | $\$ 57,000$ | $\$ 70,000$ | 7 |
| International Business | $\$ 57,962$ | $\$ 53,725$ | $\$ 57,500$ | $\$ 61,500$ | 16 |
| Logistics/Supply Chain |  |  |  |  |  |

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

| SOUTHEAST | MEAN | $\begin{aligned} & \text { 25TH } \\ & \text { PERCENTILE } \end{aligned}$ | MEDIAN | $\begin{aligned} & \text { 75TH } \\ & \text { PERCENTILE } \end{aligned}$ | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Management Information Systems | \$62,745 | \$60,000 | \$64,000 | \$70,000 | 15 |
| Marketing | \$54,210 | \$48,900 | \$57,000 | \$60,000 | 13 |
| Sales | \$57,875 | \$55,000 | \$57,000 | \$60,500 | 8 |
| COMMUNICATIONS MAJORS |  |  |  |  |  |
| Communications | \$55,380 | \$55,000 | \$57,000 | \$57,000 | 5 |
| COMPUTER SCIENCES MAJORS |  |  |  |  |  |
| Computer Science | \$68,888 | \$66,950 | \$70,000 | \$72,000 | 21 |
| Information Sciences \& Systems | \$67,466 | \$65,000 | \$68,750 | \$71,000 | 16 |
| Software Applications | \$67,371 | \$65,000 | \$68,475 | \$71,500 | 12 |
| ENGINEERING MAJORS |  |  |  |  |  |
| Aerospace/Aeronautical Engineering | \$63,250 | \$58,000 | \$64,250 | \$67,500 | 3 |
| Biomedical Engineering | \$70,100 | \$67,500 | \$70,000 | \$73,000 | 5 |
| Chemical Engineering | \$73,406 | \$68,000 | \$71,000 | \$75,000 | 9 |
| Civil Engineering | \$60,813 | \$59,000 | \$60,750 | \$61,750 | 8 |
| Computer Engineering | \$69,383 | \$65,750 | \$69,550 | \$71,500 | 12 |
| Electrical Engineering | \$68,914 | \$65,000 | \$68,300 | \$71,000 | 21 |
| Engineering Technology | \$61,025 | \$55,750 | \$61,550 | \$66,300 | 4 |
| Environmental Engineering | \$69,238 | \$60,525 | \$67,025 | \$77,950 | 4 |
| Industrial/Manufacturing Engineering | \$65,943 | \$62,000 | \$65,000 | \$70,000 | 14 |
| Materials Engineering/Science | \$68,750 | \$66,500 | \$69,500 | \$71,000 | 4 |
| Mechanical Engineering | \$68,164 | \$64,000 | \$67,000 | \$70,000 | 21 |
| Software Engineering | \$70,400 | \$69,100 | \$70,000 | \$70,000 | 9 |
| SOCIAL SCIENCES MAJORS |  |  |  |  |  |
| Economics | \$62,200 | \$55,000 | \$65,000 | \$68,000 | 5 |
| MATHEMATICS AND SCIENCES MAJORS |  |  |  |  |  |
| Mathematics/Statistics | \$62,839 | \$53,000 | \$68,000 | \$70,000 | 7 |
| Chemistry | \$67,000 | \$65,000 | \$66,000 | \$70,000 | 3 |

AVERAGE SALARIES BY BROAD CATEGORY / MIDWEST

|  | 2018 <br> AVERAGE <br> SALARY | RESPONSES |
| :--- | :---: | :---: |
| BROAD CATEGORY | $\$ 54,553$ | 15 |
| Agriculture | $\$ 54,882$ | 228 |
| Business | $\$ 51,377$ | 22 |
| Communications | $\$ 63,152$ | 56 |
| Computer Science | $\$ 66,587$ | 156 |
| Engineering | $\$ 55,786$ | 14 |
| Social Sciences | $\$ 60,773$ | 11 |
| Math \& Sciences |  |  |

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

| MIDWEST | MEAN | 25TH PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AGRICULTURE AND NATURAL RESOURCES MAJORS |  |  |  |  |  |
| Agricultural Business/Management | \$55,300 | \$51,000 | \$55,000 | \$57,000 | 7 |
| Animal Science | \$54,867 | \$54,600 | \$55,000 | \$55,000 | 3 |
| Food Science | \$53,320 | \$52,000 | \$54,600 | \$55,000 | 5 |
| BUSINESS MAJORS |  |  |  |  |  |
| Accounting | \$54,797 | \$50,000 | \$55,000 | \$57,000 | 31 |
| Actuarial Science | \$61,250 | \$54,500 | \$60,000 | \$65,000 | 8 |
| Business Administration/Management | \$54,231 | \$50,500 | \$53,530 | \$56,000 | 28 |
| Economics | \$57,209 | \$53,560 | \$56,000 | \$57,000 | 17 |
| Finance | \$55,435 | \$52,000 | \$55,000 | \$57,000 | 30 |
| Human Resources | \$50,500 | \$48,000 | \$50,000 | \$55,000 | 21 |
| International Business | \$57,333 | \$56,000 | \$57,000 | \$58,000 | 6 |
| Logistics/Supply Chain | \$56,946 | \$53,000 | \$55,000 | \$60,000 | 21 |
| Management Information Systems | \$58,660 | \$55,000 | \$60,000 | \$62,000 | 24 |
| Marketing | \$51,318 | \$48,000 | \$51,500 | \$55,000 | 22 |
| Sales | \$51,653 | \$49,250 | \$50,500 | \$55,500 | 20 |
| COMMUNICATIONS MAJORS |  |  |  |  |  |
| Advertising | \$52,667 | \$48,000 | \$53,000 | \$57,000 | 3 |
| Communications | \$50,562 | \$48,000 | \$50,000 | \$53,000 | 13 |
| Journalism | \$53,333 | \$50,000 | \$53,000 | \$57,000 | 3 |
| Public Relations | \$51,667 | \$48,000 | \$50,000 | \$57,000 | 3 |
| COMPUTER SCIENCES MAJORS |  |  |  |  |  |
| Computer Science | \$64,118 | \$58,500 | \$62,500 | \$69,750 | 24 |
| Information Sciences \& Systems | \$61,617 | \$58,000 | \$61,420 | \$65,250 | 20 |
| Software Applications | \$63,778 | \$60,420 | \$63,000 | \$70,000 | 12 |
| ENGINEERING MAJORS |  |  |  |  |  |
| Aerospace/Aeronautical Engineering | \$69,667 | \$67,500 | \$70,000 | \$71,500 | 3 |

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

| MIDWEST | MEAN | $25 \mathrm{TH}$ <br> PERCENTILE | MEDIAN | 75TH PERCENTILE | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Chemical Engineering | \$68,075 | \$65,800 | \$68,500 | \$70,500 | 16 |
| Civil Engineering | \$67,451 | \$63,000 | \$67,500 | \$71,000 | 9 |
| Computer Engineering | \$69,203 | \$65,000 | \$67,750 | \$70,000 | 14 |
| Electrical Engineering | \$66,590 | \$64,000 | \$67,000 | \$69,000 | 21 |
| Engineering Technology | \$60,889 | \$59,000 | \$60,000 | \$63,000 | 9 |
| Environmental Engineering | \$64,900 | \$60,000 | \$66,500 | \$71,000 | 10 |
| Industrial/Manufacturing Engineering | \$64,728 | \$61,000 | \$63,000 | \$67,500 | 17 |
| Materials Engineering/Science | \$64,657 | \$61,000 | \$65,040 | \$68,000 | 13 |
| Mechanical Engineering | \$66,123 | \$63,000 | \$66,580 | \$69,000 | 26 |
| Software Engineering | \$71,150 | \$64,000 | \$70,000 | \$71,000 | 10 |
| Systems Engineering | \$68,313 | \$64,500 | \$67,750 | \$70,500 | 8 |
| SOCIAL SCIENCES MAJORS |  |  |  |  |  |
| Economics | \$55,455 | \$48,000 | \$56,000 | \$60,000 | 11 |
| Psychology | \$57,000 | \$53,000 | \$57,000 | \$61,000 | 3 |
| MATHEMATICS AND SCIENCES MAJORS |  |  |  |  |  |
| Mathematics/Statistics | \$61,071 | \$50,000 | \$60,000 | \$68,000 | 7 |
| Chemistry | \$60,250 | \$55,000 | \$57,000 | \$65,500 | 4 |



| AVERAGE SALARIES BY BROAD CATEGORY / WEST |  |  |
| :--- | :---: | :---: |
|  | 2018 <br> BROAD CATEGORY | AVERAGE <br> SALARY |
| Business | $\$ 65,125$ | 63 |
| Romputer Science | $\$ 71,680$ | 25 |
| Engineering | $\$ 71,216$ | 37 |
| Humanities | $\$ 57,200$ | 9 |
| Social Sciences | $\$ 57,525$ | 4 |
| Math \& Sciences | $\$ 64,113$ | 8 |

## BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

| WEST | MEAN |  | 25TH <br> PERCENTILE | MEDIAN | 75TH <br> PERCENTLE | RESPONSES |
| :--- | ---: | :---: | :---: | :---: | :---: | ---: |
| BUSINESS MAJORS | $\$ 55,760$ | $\$ 51,600$ | $\$ 55,000$ | $\$ 59,000$ | 10 |  |
| Accounting | $\$ 55,086$ | $\$ 51,600$ | $\$ 53,000$ | $\$ 64,000$ | 7 |  |
| Business Administration/Management | $\$ 57,720$ | $\$ 53,000$ | $\$ 59,000$ | $\$ 60,000$ | 5 |  |
| Economics | $\$ 57,660$ | $\$ 53,000$ | $\$ 57,000$ | $\$ 60,000$ | 10 |  |
| Finance | $\$ 51,650$ | $\$ 45,800$ | $\$ 53,300$ | $\$ 57,500$ | 4 |  |
| Human Resources | $\$ 55,729$ | $\$ 51,600$ | $\$ 53,000$ | $\$ 64,000$ | 7 |  |
| Logistics $/$ Supply Chain | $\$ 63,120$ | $\$ 53,000$ | $\$ 63,000$ | $\$ 68,000$ | 5 |  |
| Management Information Systems | $\$ 118,067$ | $\$ 50,000$ | $\$ 53,000$ | $\$ 55,000$ | 9 |  |
| Marketing | $\$ 53,267$ | $\$ 50,000$ | $\$ 52,300$ | $\$ 55,000$ | 6 |  |

## COMPUTER SCIENCES MAJORS

| Computer Science | $\$ 74,923$ | $\$ 66,000$ | $\$ 70,000$ | $\$ 85,000$ | 13 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Information Sciences \& Systems | $\$ 70,500$ | $\$ 55,000$ | $\$ 64,000$ | $\$ 85,000$ | 6 |
| Software Applications | $\$ 65,833$ | $\$ 55,000$ | $\$ 65,000$ | $\$ 75,000$ | 6 |
| ENGINEERING MAJORS | $\$ 63,667$ | $\$ 60,000$ | $\$ 65,000$ | $\$ 66,000$ | 3 |
| Aerospace/Aeronautical Engineering | $\$ 74,000$ | $\$ 66,000$ | $\$ 74,000$ | $\$ 82,000$ | 3 |
| Chemical Engineering | $\$ 76,000$ | $\$ 66,000$ | $\$ 72,500$ | $\$ 85,000$ | 6 |
| Computer Engineering | $\$ 70,833$ | $\$ 66,000$ | $\$ 70,000$ | $\$ 75,000$ | 6 |
| Electrical Engineering | $\$ 68,500$ | $\$ 65,500$ | $\$ 67,000$ | $\$ 71,500$ | 4 |
| Industrial/Manufacturing Engineering | $\$ 69,167$ | $\$ 65,000$ | $\$ 68,000$ | $\$ 70,000$ | 6 |
| Mechanical Engineering | $\$ 74,000$ | $\$ 63,000$ | $\$ 68,000$ | $\$ 85,000$ | 4 |
| Software Engineering | $\$ 71,200$ | $\$ 66,000$ | $\$ 70,000$ | $\$ 75,000$ | 5 |
| Systems Engineering |  |  |  |  |  |
| HUMANITIES MAJORS | $\$ 57,200$ | $\$ 51,600$ | $\$ 55,000$ | $\$ 65,000$ | 3 |
| English Language \& Literature | $\$ 57,200$ | $\$ 51,600$ | $\$ 55,000$ | $\$ 65,000$ | 3 |
| History | $\$ 57,200$ | $\$ 51,600$ | $\$ 55,000$ | $\$ 65,000$ | 3 |
| Liberal Arts/General Studies |  |  |  |  |  |

## BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

| WEST | MEAN | 25TH <br> PERCENTILE | MEDIAN | 75TH <br> PERCENTILE | RESPONSES |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| SOCIAL SCIENCES MAJORS | $\$ 57,525$ | $\$ 52,300$ | $\$ 56,750$ | $\$ 62,750$ | 4 |
| Economics |  |  |  |  |  |
| MATHEMATICS AND SCIENCES MAJORS | $\$ 62,720$ | $\$ 55,000$ | $\$ 56,000$ | $\$ 66,000$ | 5 |
| Mathematics/Statistics | $\$ 66,433$ | $\$ 55,000$ | $\$ 66,000$ | $\$ 78,300$ | 3 |
| Physics |  |  |  |  |  |



## MASTER'S DEGREES

| AVERAGE SALARIES BY BROAD CATEGORY / NORTHEAST |  |  |
| :--- | :---: | :---: |
| BROAD CATEGORY | 2018 <br> AVERAGE <br> SALARY | RESPONSES |
| Business | $\$ 73,011$ | 44 |
| Computer Science | $\$ 73,895$ | 19 |
| Engineering | $\$ 70,741$ | 33 |
| Social Sciences | $\$ 83,625$ | 4 |
| Math \& Sciences | $\$ 75,700$ | 5 |

## MASTER'S DEGREE SALARIES BY REGION AND MAJOR

| NORTHEAST | MEAN | $\stackrel{\text { 25TH }}{\text { PERCENTILE }}$ | MEDIAN | $\begin{aligned} & \text { 75TH } \\ & \text { PERCENTILE } \end{aligned}$ | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BUSINESS MAJORS |  |  |  |  |  |
| Accounting | \$57,214 | \$52,000 | \$56,000 | \$64,500 | 7 |
| Business Administration/Management | \$82,150 | \$55,000 | \$62,250 | \$120,000 | 10 |
| Economics | \$59,167 | \$55,000 | \$58,000 | \$64,500 | 3 |
| Finance | \$73,167 | \$55,000 | \$66,000 | \$85,000 | 6 |
| Human Resources | \$77,143 | \$74,000 | \$80,000 | \$85,000 | 7 |
| Logistics/Supply Chain | \$72,333 | \$55,000 | \$80,000 | \$82,000 | 3 |
| Management Information Systems | \$69,400 | \$62,000 | \$70,000 | \$75,000 | 5 |
| Marketing | \$90,000 | \$55,000 | \$100,000 | \$115,000 | 3 |
| COMPUTER SCIENCES MAJORS |  |  |  |  |  |
| Computer Science | \$74,750 | \$64,000 | \$72,500 | \$85,000 | 8 |
| Information Sciences \& Systems | \$73,000 | \$60,000 | \$69,000 | \$85,000 | 6 |
| Software Applications | \$73,600 | \$60,000 | \$68,000 | \$85,000 | 5 |
| ENGINEERING MAJORS |  |  |  |  |  |
| Chemical Engineering | \$71,740 | \$68,000 | \$71,500 | \$76,200 | 5 |
| Civil Engineering | \$65,684 | \$62,920 | \$65,000 | \$68,000 | 5 |
| Computer Engineering | \$72,875 | \$66,250 | \$73,250 | \$79,500 | 4 |
| Electrical Engineering | \$72,700 | \$65,000 | \$71,500 | \$82,000 | 5 |
| Environmental Engineering | \$66,833 | \$61,000 | \$68,000 | \$71,500 | 3 |
| Industrial/Manufacturing Engineering | \$75,167 | \$71,500 | \$72,000 | \$82,000 | 3 |
| Materials Engineering/Science | \$70,207 | \$62,920 | \$71,500 | \$76,200 | 3 |
| Mechanical Engineering | \$71,140 | \$65,000 | \$71,500 | \$76,200 | 5 |
| SOCIAL SCIENCES MAJORS |  |  |  |  |  |
| Economics | \$83,625 | \$59,750 | \$82,250 | \$107,500 | 4 |
| MATHEMATICS AND SCIENCES MAJORS |  |  |  |  |  |
| Mathematics/Statistics | \$75,700 | \$71,500 | \$72,000 | \$80,000 | 5 |


| AVERAGE SALARIES BY BROAD CATEGORY/SOUTHEAST |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| AVERAGE SALARIES BY BROAD CATEGORY / MIDWEST |  |  |
| :--- | ---: | ---: |
| BROAD CATEGORY | 2VE18 <br> SALARE | RESPONSES |
| Agriculture | $\$ 60,000$ | 3 |
| Business | $\$ 71,364$ | 50 |
| Computer Science | $\$ 69,333$ | 15 |
| Engineering | $\$ 79,219$ | 16 |
| Math \& Sciences | $\$ 76,333$ | 3 |

## MASTER'S DEGREE SALARIES BY REGION AND MAJOR

| MIDWEST | MEAN | $\stackrel{\text { 25TH }}{\text { PERCENTILE }}$ | MEDIAN | $\begin{gathered} 75 \mathrm{TH} \\ \text { PERCENTILE } \end{gathered}$ | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |

## AGRICULTURE AND NATURAL RESOURCES MAJORS

| Food Science | $\$ 60,000$ | $\$ 55,000$ | $\$ 60,000$ | $\$ 65,000$ | 3 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| BUSINESS MAJORS | $\$ 68,118$ | $\$ 58,000$ | $\$ 64,855$ | $\$ 75,000$ | 6 |
| Accounting | $\$ 75,333$ | $\$ 65,000$ | $\$ 71,000$ | $\$ 90,000$ | 3 |
| Actuarial Science | $\$ 81,944$ | $\$ 65,000$ | $\$ 84,500$ | $\$ 96,000$ | 9 |
| Business Administration/Management | $\$ 70,500$ | $\$ 60,500$ | $\$ 68,000$ | $\$ 80,500$ | 4 |
| Economics | $\$ 68,400$ | $\$ 60,000$ | $\$ 65,000$ | $\$ 71,000$ | 5 |
| Finance | $\$ 63,000$ | $\$ 55,000$ | $\$ 63,000$ | $\$ 71,000$ | 4 |
| Human Resources | $\$ 63,600$ | $\$ 56,000$ | $\$ 60,000$ | $\$ 71,000$ | 5 |
| Logistics/Supply Chain | $\$ 66,000$ | $\$ 60,000$ | $\$ 65,000$ | $\$ 74,000$ | 5 |
| Management Information Systems | $\$ 75,000$ | $\$ 65,000$ | $\$ 68,000$ | $\$ 96,000$ | 6 |
| Marketing | $\$ 74,000$ | $\$ 55,000$ | $\$ 71,000$ | $\$ 96,000$ | 3 |
| Sales |  |  |  |  |  |


| COMPUTER SCIENCES MAJORS | $\$ 71,333$ | $\$ 60,000$ | $\$ 70,000$ | $\$ 79,000$ | 6 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Computer Science | $\$ 66,600$ | $\$ 60,000$ | $\$ 65,000$ | $\$ 74,000$ | 5 |
| Information Sciences \& Systems | $\$ 69,750$ | $\$ 62,500$ | $\$ 70,000$ | $\$ 77,000$ | 4 |
| Software Applications | $\$ 81,000$ | $\$ 78,500$ | $\$ 81,500$ | $\$ 83,500$ | 4 |
| ENGINEERING MAJORS | $\$ 77,167$ | $\$ 61,000$ | $\$ 80,500$ | $\$ 90,000$ | 3 |
| Chemical Engineering | $\$ 75,875$ | $\$ 70,500$ | $\$ 78,250$ | $\$ 81,250$ | 4 |
| Civil Engineering | $\$ 81,700$ | $\$ 80,000$ | $\$ 80,500$ | $\$ 82,000$ | 5 |
| Electrical Engineering |  |  |  |  |  |
| Mechanical Engineering | $\$ 76,333$ | $\$ 65,000$ | $\$ 74,000$ | $\$ 90,000$ | 3 |
| MATHEMATICS AND SCIENCES MAJORS |  |  |  |  |  |

AVERAGE SALARIES BY BROAD CATEGORY / WEST

|  | 2018 <br> AVERAGE <br> SALARY | RESPONSES |
| :--- | ---: | ---: |
| BROAD CATEGORY | $\$ 70,845$ | 29 |
| Computer Science | $\$ 90,333$ | 6 |
| Engineering | $\$ 74,857$ | 21 |
| Math \& Sciences | $\$ 69,467$ | 3 |

## MASTER'S DEGREE SALARIES BY REGION AND MAJOR

| WEST | MEAN | $\begin{gathered} \text { 25TH } \\ \text { PERCENTILE } \end{gathered}$ | MEDIAN | $\begin{gathered} \text { 75TH } \\ \text { PERCENTILE } \end{gathered}$ | RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BUSINESS MAJORS |  |  |  |  |  |
| Accounting | \$58,000 | \$55,500 | \$57,500 | \$60,500 | 4 |
| Business Administration/Management | \$76,750 | \$55,500 | \$62,000 | \$98,000 | 4 |
| Finance | \$69,500 | \$55,500 | \$64,000 | \$83,500 | 4 |
| Human Resources | \$68,167 | \$56,000 | \$56,000 | \$92,500 | 3 |
| Logistics/Supply Chain | \$65,000 | \$56,000 | \$68,000 | \$71,000 | 3 |
| Management Information Systems | \$82,750 | \$63,000 | \$80,000 | \$102,500 | 4 |
| Marketing | \$71,500 | \$55,500 | \$60,500 | \$87,500 | 4 |
| Sales | \$73,667 | \$55,000 | \$56,000 | \$110,000 | 3 |
| COMPUTER SCIENCES MAJORS |  |  |  |  |  |
| Computer Science | \$90,333 | \$80,000 | \$82,500 | \$95,000 | 6 |
| ENGINEERING MAJORS |  |  |  |  |  |
| Aerospace/Aeronautical Engineering | \$72,333 | \$65,000 | \$75,000 | \$77,000 | 3 |
| Computer Engineering | \$76,750 | \$71,000 | \$78,500 | \$82,500 | 4 |
| Electrical Engineering | \$76,750 | \$71,000 | \$78,500 | \$82,500 | 4 |
| Mechanical Engineering | \$73,000 | \$67,500 | \$73,500 | \$78,500 | 4 |
| Software Engineering | \$74,000 | \$65,000 | \$77,000 | \$80,000 | 3 |
| Systems Engineering | \$75,667 | \$65,000 | \$77,000 | \$85,000 | 3 |
| MATHEMATICS AND SCIENCES MAJORS |  |  |  |  |  |
| Mathematics/Statistics | \$69,467 | \$56,400 | \$75,000 | \$77,000 | 3 |

## DOCTORAL DEGREES

## DOCTORAL DEGREE SALARIES BY REGION AND MAJOR

| MIDWEST | MEAN | 25TH <br> PERCENTILE | MEDIAN | 75TH <br> PERCENTILE | RESPONSES |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| COMPUTER SCIENCES MAJORS | $\$ 89,500$ | $\$ 80,000$ | $\$ 83,500$ | $\$ 105,000$ |  |
| Computer Science |  |  |  |  |  |
| ENGINEERING MAJORS | $\$ 91,167$ | $\$ 85,500$ | $\$ 92,000$ | $\$ 96,000$ | 3 |
| Chemical Engineering | $\$ 89,667$ | $\$ 85,000$ | $\$ 92,000$ | $\$ 92,000$ | 3 |
| Mechanical Engineering |  |  |  |  |  |

## APPENDIX



## RESPONDENTS BY INDUSTRY

| INDUSTRY | $\begin{gathered} \text { \# OF } \\ \text { RESPONDENTS } \end{gathered}$ | \% OF <br> RESPONDENTS |
| :---: | :---: | :---: |
| OIL \& GAS EXTRACTION | 3 | 1.5\% |
| UTILITIES | 8 | 4.1\% |
| CONSTRUCTION | 8 | 4.1\% |
| FOOD \& BEVERAGE MFG. | 8 | 4.1\% |
| CHEMICAL (PHARMACEUTICAL) MFG. | 11 | 5.6\% |
| COMPUTER \& ELECTRONICS MFG. | 19 | 9.7\% |
| MOTOR VEHICLE MFG. | 11 | 5.6\% |
| MISC. MFG. | 30 | 15.3\% |
| WHOLESALE TRADE | 4 | 2.0\% |
| RETAIL TRADE | 9 | 4.6\% |
| TRANSPORTATION | 6 | 3.2\% |
| MESSAGING \& WAREHOUSE | 1 | 0.5\% |
| INFORMATION | 13 | 6.6\% |
| FINANCE, INSURANCE \& REAL ESTATE | 30 | 15.3\% |
| ACCOUNTING SERVICES | 4 | 2.0\% |
| ENGINEERING SERVICES | 7 | 3.6\% |
| MANAGEMENT CONSULTING | 9 | 4.6\% |
| MISC. PROF. SERVICES | 5 | 2.6\% |
| SOCIAL SERVICES | 3 | 1.5\% |
| RECREATION \& HOSPITALITY | 2 | 1.0\% |
| MISC. SUPPORT SERVICES | 1 | 0.5\% |
| GOVERNMENT | 4 | 2.0\% |



## PARTICIPATING ORGANIZATIONS

Below is a list of the organizations that supplied salary projections for the NACE Winter 2018 Salary Survey. (Please note: Although 196 organizations responded, the list below includes 139, as 57 organizations preferred not to be listed.)

| 84.51 | DHL Supply Chain |
| :--- | :--- |
| AB | Dick's Sporting Goods |
| Acme Construction Supply | DST Systems Inc. |
| AeroVironment | Duke Energy Corporation |
| Air Force Civilian Service Talent Acquisitions | Dynetics Inc. |
| Altria Client Services LLC | Dyson |
| American Woodmark Corporation | E. \& J. Gallo Winery |
| Amica Mutual Insurance Company | Echo Global Logistics |
| Andersen Corporation | Edward Jones |
| ArcelorMittal USA | Emerson |
| Arconic | Emerson Climate Technologies |
| Armstrong World Industries | Entergy Services, Inc. |
| Ascend Performance Materials | Equinix |
| BASF Corporation | EY |
| Bechtel Global Corporation | First Midwest Bank |
| Bechtel Marine Propulsion Corporation | FirstBank Holding Co. |
| Becton Dickinson \& Company | Fluor |
| Berry Global | Forrester Construction Company |
| Blackbaud, Inc. | Fresenius Kabi USA |
| California State Auditor | GE Appliances, a Haier company |
| Campbell Soup Company | General Dynamics - MS |
| Capital Group | General Dynamics Electric Boat |
| Cargill, Inc. | General Electric Company |
| Caterpillar Inc. | Great Lakes Dredge \& Dock Company |
| Charter Manufacturing Company, Inc. | Harley-Davidson Inc. |
| Chevron Corporation | Hazen and Sawyer P.C. |
| CIGNA Corporation | Heico Construction Group LLC |
| Clarkston Consulting | ICF International |
| CohnReznick | INEOS |
| Compass Group North America | Ingersoll Rand Company |
| Con Edison | INROADS, Inc. |
| Consumers Energy Co. | Intuit Inc. |
| Continental AG | Irvine Company |
| Crown Cork \& Seal Company USA, Inc. | KapStone Paper and Packaging Corp. |
| Dell, Inc. - Operations \& Client Solutions | Kerry Inc. |
| DENSO International America Inc | Kiewit Clarkoraion Corporation |
|  |  |

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KPMG LLP
L3 Technologies
Liberty Mutual Insurance Company
Lincoln Electric
Linde Engineering North America Inc.
Link-Belt Construction Equipment Co.
Macy's, Inc.
MAVERICK Technologies
Medical Mutual
MGM Resorts International
Mondelēz International
National Instruments
National Life Group
Nationwide Insurance
New York City Transit
Newell Brands
Nokia
OMNOVA Solutions Inc.
ONEOK, Inc.
Orlando Utilities Commission
Owens Corning
Panduit Corp.
Pariveda Solutions Inc.
Parsons Corporation
PepsiCo
Philips Lighting
Phillips 66
Phillips-Medisize Corporation
Polaris Industries, Inc.
PPL Corporation
Protiviti Inc.
PVH
Raytheon Company
Recreational Equipment, Inc. (REI)
Rockwell Collins
RS&H
Save-A-Lot
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